

Vous voulez des expériences nouvelles ?
Avec Bechtel Suisse & Cisco Meraki, il est temps d'oublier la complexité et de passer au réseau Cloud en toute sécurité.

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Bechtle Suisse SA.

>1000
EMPLOYEES

MULTI-CLOUD
SECURITY
MODERN
WORKPLACE
MANAGED
SERVICES

>2500 CLIENTS

>30
PARTENAIRES

PME,
ENTERPRISE
ET PUBLIC

**End-to-end
IT services**

**NOS PROPRES
(SUISSE)
DatacenterS**

10 SITES REPARTIS EN
SUISSE:

- Baar
- Bâle
- Berne
- Mägenwil
- Morges
- Petit-Lancy
- Pratteln
- Regensdorf
- Rotkreuz
- St Gall



**Top-level
certifications**

30

ANNEES
D' EXPERIENCE

ORGANISATION
CENTRALE
AVEC **SPOC**

**CONSEILS
PERSONNALISES**

Global IT Alliance –
Un réseau de
partenaires triés
sur le volet dans le
monde entier

CUSTOM
bios shops

Portfolio.



Hardware

IT-Solutions

Clouds

Software

IT-Services

BECHTLE

Hardware

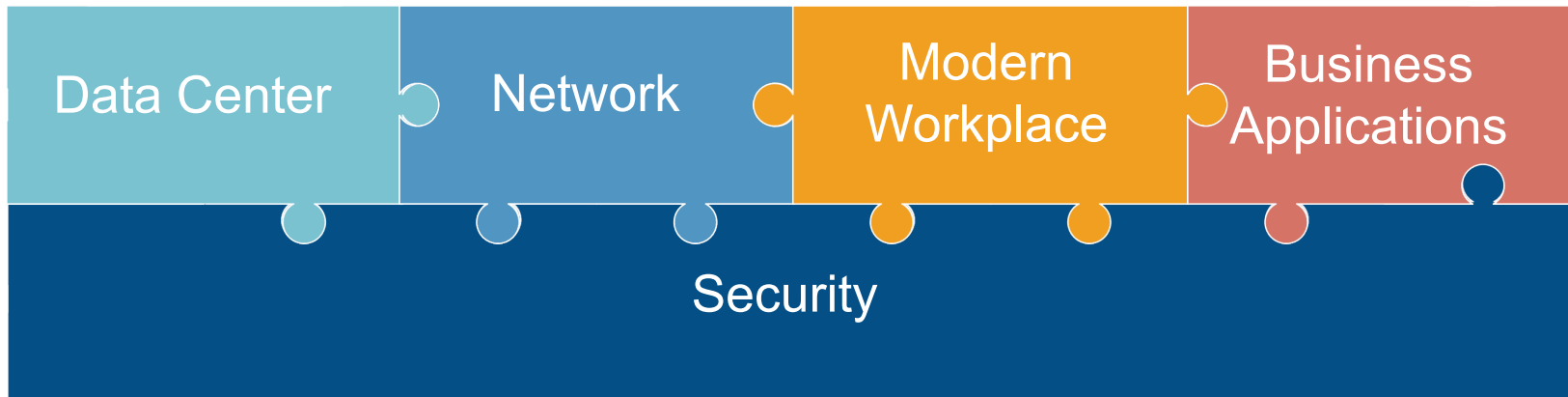
IT Solutions

Clouds

Software

IT-Services

Professional Services.



Grâce à nos compétences de services dans les domaines du **Professional Services** nous accompagnons nos clients dans leur réflexion **stratégique**, puis dans les phases de **planification** et de **conception** jusqu'à **l'intégration** de leurs solutions informatiques.

Nos Competences Centers :

Datacenter

Rendre agile votre IT en automatisant les nouvelles générations des Datacenters.

Network

L'épine dorsale intelligente de l'entreprise.

Modern Workplace

Expérimenter dès aujourd'hui le poste de travail de demain.

Business Applications

Relever les exigences digitales d'entreprise modernes.

Security

Protéger votre entreprise de toutes sortes de dangers et d'attaques.

Network & Security.

Equipe F-CH

- Ingénieurs PS/presales: 5 personnes
- Ingénieurs support: 3 personnes
- Product sales: 3 personnes

■ Partenariat Cisco

- Gold Partner en Suisse (2023)

■ Support

- Bechtle D-CH
- Groupe Bechtle



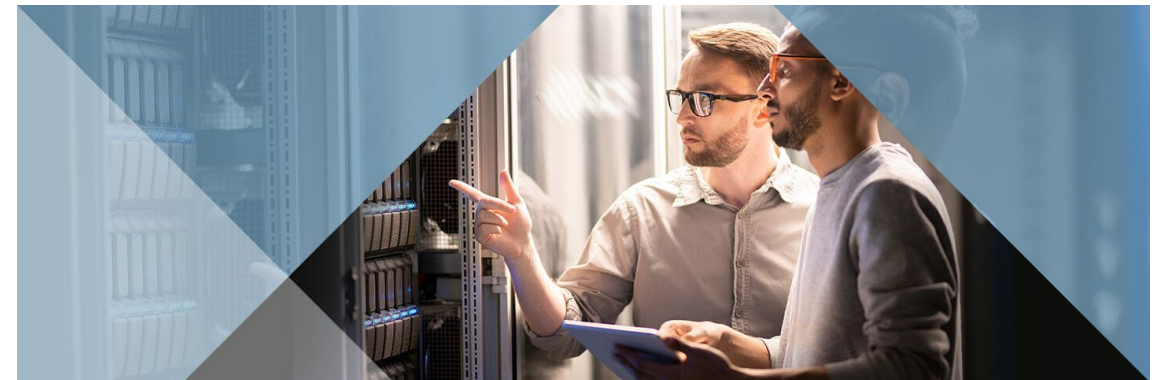
Network & Security.

- Solution LAN, WAN et WLAN pour les entreprises
- Solution réseau pour le Cloud et le Datacentre
- Solution de Software Defined Network (SDN)
- Solution de connectivité haute performance (voix, vidéo)
- Solution de gestion globale de réseau
- Solution de sécurité de l'infra de bout en bout
- Solution de sécurité pour les end-points
- Solution de gouvernance, de risque et de conformité
- Consulting et Services
- Audit, Design, Déploiement, Support



Cisco Meraki.

- Simplifier les réseaux d'entreprises: Plateforme facile à utiliser
- Solution réseau Cloud-based
- Gestion du réseau: Dashboard unique
- Gérer l'ensemble du réseau depuis un seul endroit: Switches, Routers, Wireless AP, Security appliances
- Analyses et rapports avancés
- Large gamme de produits et de services



Experiences Powered By Intuitive IT

Simplify business growth and connect at scale
to anyone, anywhere with Cisco Meraki.

Your IT goals are as varied as they are complex

Support growth in shifting markets



Boost employee + customer experiences



Improve cybersecurity



Reduce costs + automate workflows



Enhance digital agility + resiliency



Meraki at a glance

BECHTLE

Connecting passionate people to their mission by **simplifying** the digital workplace.

2006

FOUNDED CLOUD NETWORKING

2012

ACQUIRED BY CISCO

2017

IT PORTFOLIO EXPANSION TO IOT

TODAY

16+ YEARS DESIGNING SCALABLE & SECURE CLOUD ARCHITECTURE



Trusted to simplify experiences everywhere



730K+
Customers



99.99%
Cloud SLA

4M+

Customer networks

12M+

Meraki devices online

190+

Countries in network

8B+

External API monthly calls

340M+

Daily end-user devices

3.4M+

Active API users

100K+

Active devices for 5+ customers, each

285K+

Access points deployed for a single customer

Evolving requires **spaces,**
environments, and
technologies



HYBRID WORK
+ Remote Work

**Meraki-powered
experiences**



SMART SPACES
+ Safe Environments

that allow everyone
to work **more flexibly**

Business resiliency through evolved experiences

Hybrid Work



OFFICE
Office and remote staff



HEALTHCARE
Telehealth visits



BANKING
Remote expertise



INDUSTRIAL
Workforce continuity

Smart Spaces



INDUSTRIAL
Remote operations



RETAIL Flexible fulfillment



HEALTHCARE
Secure assets and spaces



SMART BUILDINGS Safe occupancy

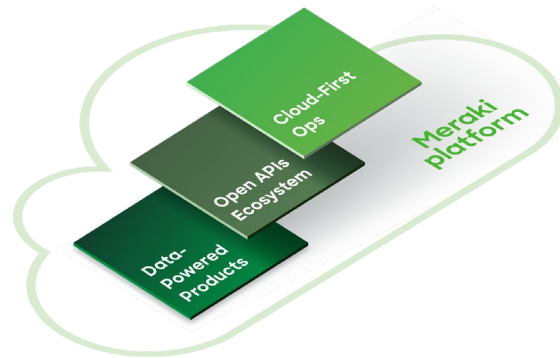
The Meraki platform: a foundation for IT and IoT



MERAKI DASHBOARD



Built-in solutions



Tailored solutions



CUSTOM BUILT
developer.cisco.com/meraki



TECH PARTNERS
meraki.com/marketplace

ACCESS



Wi-Fi



Switching



Mobile device management

SD-WAN



Security and SD-WAN



Cellular gateways

IoT

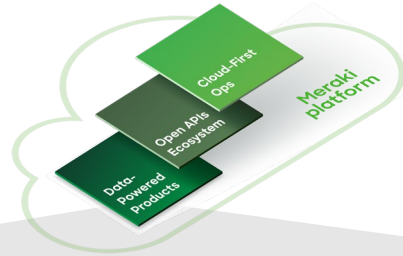


Smart cameras



Sensors

Integrations to automate and scale



CISCO PORTFOLIO



MERAKI PORTFOLIO



APIs + ECOSYSTEM

260+ apps, 1,000+ use cases

Hybrid Work

hot desking, flex office, etc.

Smart Spaces

asset tracking, IoT sensors, etc.

Safe Environments

contact tracing, safe occupancy, etc.

Analytics

footfall analytics, etc.

Marketing

guest Wi-Fi, online to offline, etc.

+ 50 more categories

Transformative results with the Cloud

+90% experienced hours in time savings

+64% were protected against security threats

+45% boosted customer & employee satisfaction

+52% are better equipped for a digital future

Accelerate your business with Meraki

94%

**license renewal
rate from Meraki
customers**

60%

**of customers
repurchase in the first
2 years**

3.3x

**increase from initial
purchase value in the
first 2 years**

Next steps



Request a **live demo**

Get started with a **free trial**

Watch **product webinars on-demand**

Merci!

Des questions? Contactez-nous: it-forum.ch@bechtle.com

Plus d'informations :
[bechtler.com](https://www.bechtler.com)

