# BECHTLE AG

# *IR Company Presentation*

**20 November 2026**

# Agenda.

1. Introduction
2. Market
3. Business Model and Strategy
4. Focus on AI
5. 3rd Quarter 2026 and Outlook
6. Mid-term targets and Investment case



# *Introduction.*

1

# *Bechtle.*

## Integrate IT. Architect the future.

From endpoints to the data centre and IT security, from managed cloud services to artificial intelligence – we build **future-ready IT architectures** that empower workers and elevate our customers' success. Complete with **strategic consulting** and extensive **after-sales service**.

| | |
|---|---|
| **IT architects** | We design and deliver future-ready technology concepts and comprehensive IT solutions to drive the digital transformation. |
| **Multi-channel** | We're digital-first: AI-powered online shop, cloud marketplace and customisable e-procurement platforms. |
| **Decentralised community** | We combine the strength and financial stability of an international group with the local presence and agility of regional service providers. |
| **Global presence** | We offer everything IT, all from a single source. In 14 European countries and worldwide through our trusted partners. With an expert near you. |

# Bechtle at a glance.

Established
**1983**

**ONE**
portfolio. Everything IT.

**~270**
vendor partners

**€8.6 bn**
business volume
in 2025

**B2B/B2G**
balanced
customer base

**70+**
Competence
Centres

**European**
leader, #1 in Germany,
own activities in 14
countries

**120+**
locations in Europe

**70,000+**
customers

**16,583**
employees

**Global**
partner network

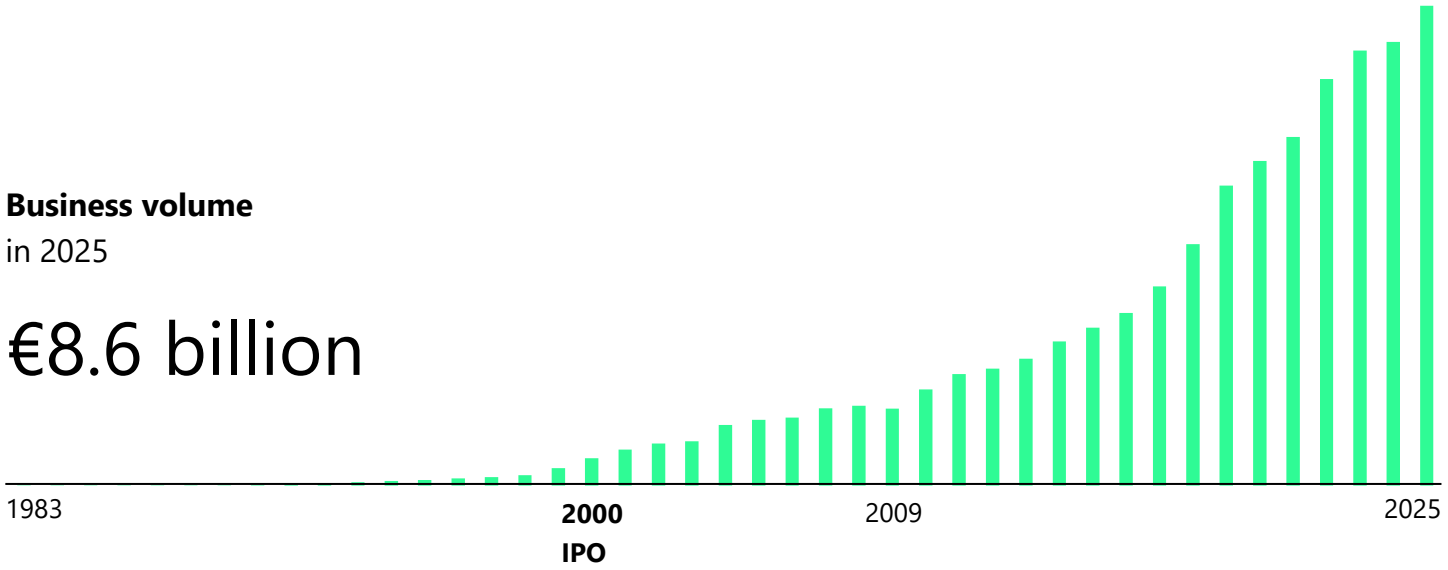
**MDAX**
listed

# *Sustainable business development.*

40+ years of progress.

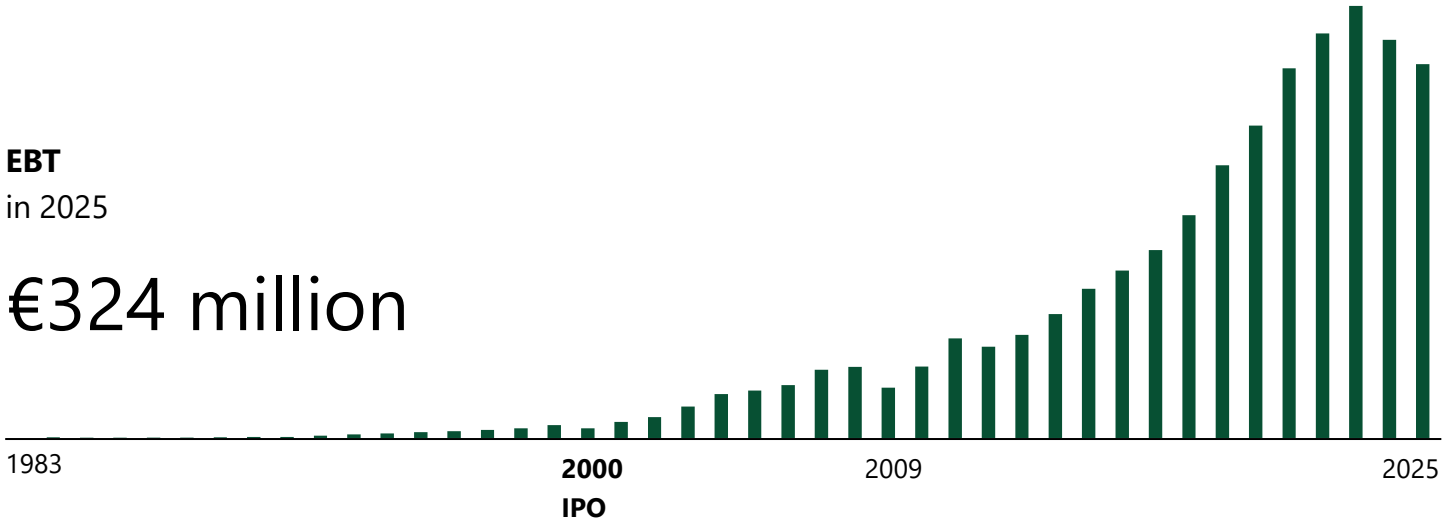
**Business volume**
in 2025

€8.6 billion




**EBT**
in 2025

€324 million




## *25-year CAGR*
***(2000-2025)***

***12.2%***
*Business volume*

***15.7%***
*EBT*

# In a world of accelerated change, we activate the potential of IT. Always prepared for success.

## Bechtle Vision and six missions.

### Performance

We pursue **profitable growth** to secure our ability to thrive in the future.
By 2030, we will achieve a business volume of at least **€10 billion** and an **EBT margin** of **5%**.

### Customers

With a customer-centric **go-to-market strategy** and a **strong international presence**, we empower our customers to succeed—strengthening our competitive position in the process.

### Technology and Services

We anticipate shifts in the IT industry and tap into **future-driven areas of business.**

### People

We are committed to developing the **skills and capabilities** of our colleagues. At Bechtle, people who want to make a real impact can realise their full potential.

### Business Excellence

We continuously strengthen our operational excellence—within **our organisation**, together with our **partners**, and for our **customers**.

### Sustainability

We stand for sustainability across the dimensions of ethical business, **the environment, people** and **the digital future**.

# *Market.*

2

# IT Market trends and our Right to Win.

## Trends 2030+




Artificial intelligence everywhere



Digital transformation and infrastructure renewal still ongoing



Cybersecurity, sovereignty & hybrid cloud remain top priorities



Skills shortage in specific areas

## Positioning

**Expertise at scale**

- Specialised capabilities bundled across the Group
- European expansion and international coverage with partners
- Trusted transformation

**Customer access**

- Local proximity through ~120 locations in 14 countries
- Multi-channel strategy

**Vendor ecosystem**

- ~270 OEM partners across the IT industry
- Own multi-cloud platform covers range from private cloud to sovereign cloud to hyperscaler

**End-to-end delivery**

- Design, source, implement, operate and finance IT
- Services & managed offerings

# ***Leading in Europe.***

## No. 1 in Germany.

| Rank | Company | Business volume (€m) in 2025 in DACH region [1] |
|---|---|---|
| ***1*** | ***Bechtle*** | ***5,701*** |
| **2** | Computacenter AG & Co. oHG | 3,630 |
| **3** | SoftwareOne Deutschland GmbH | 2,446 |
| **...** | | |
| **25** | Cenit AG | 124 |



**Fragmented market**

Some 96,000 IT companies in the German market. [2]

| 65 | 300 | 13,000 | 82,000 |
|---|---|---|---|
| > €250m revenue | ≤ €250m revenue | ≤ €50m revenue | ≤ €1m revenue |



**Market volume**

**€171 bn in 2026** (hardware, software and services, incl. B2C). [3]



**Forecast**

IT market growth 2026: **+5.4%** [3]

Source: 1) ChannelPartner 07/2026; 2) Federal Statistical Office 06/2026; 3) bitkom, 07/2026

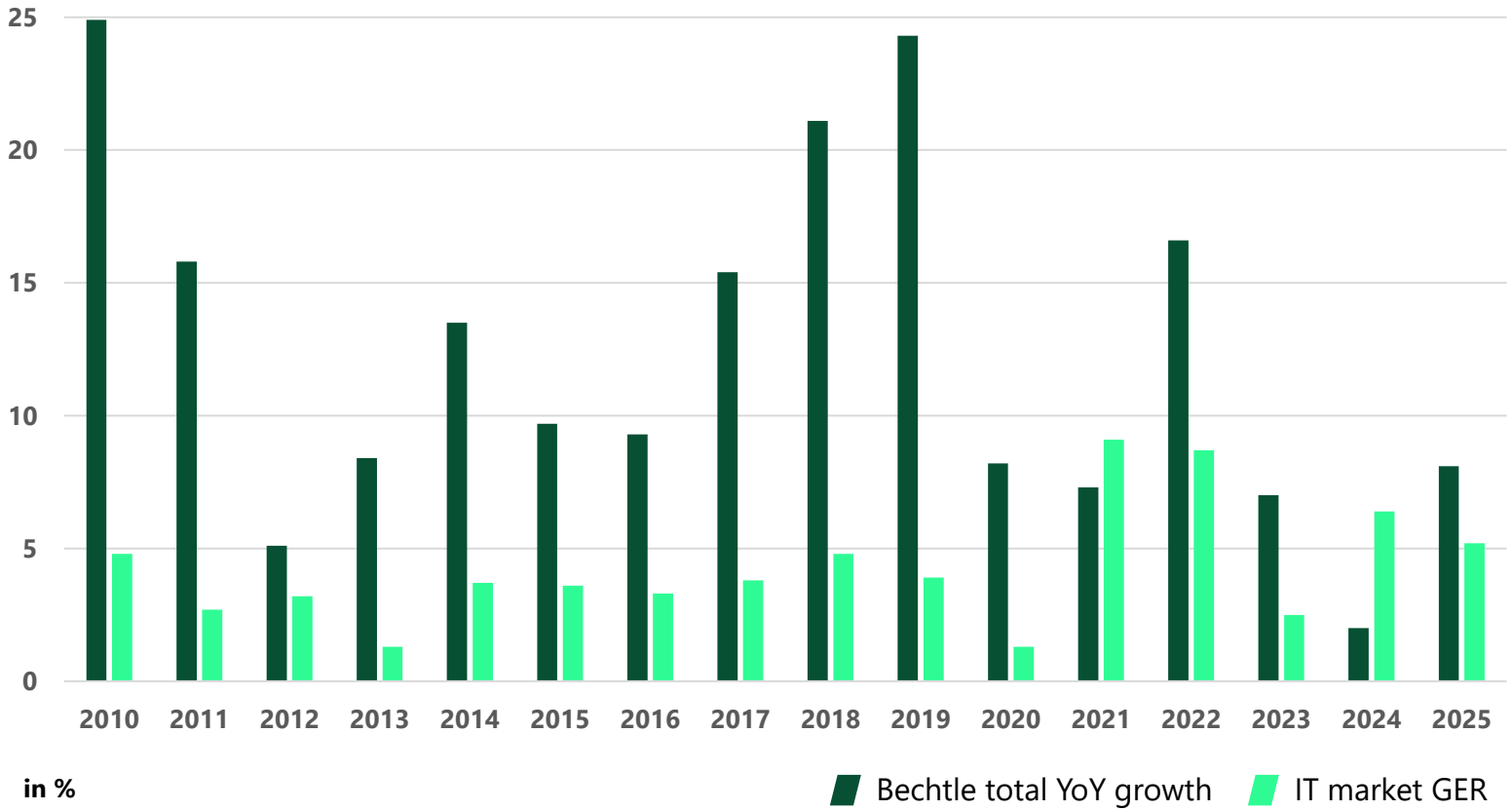
# *Business volume YoY: Bechtle vs. German IT market.*

We clearly outgrow the market.

**10-year average**
**(2016-2025)**

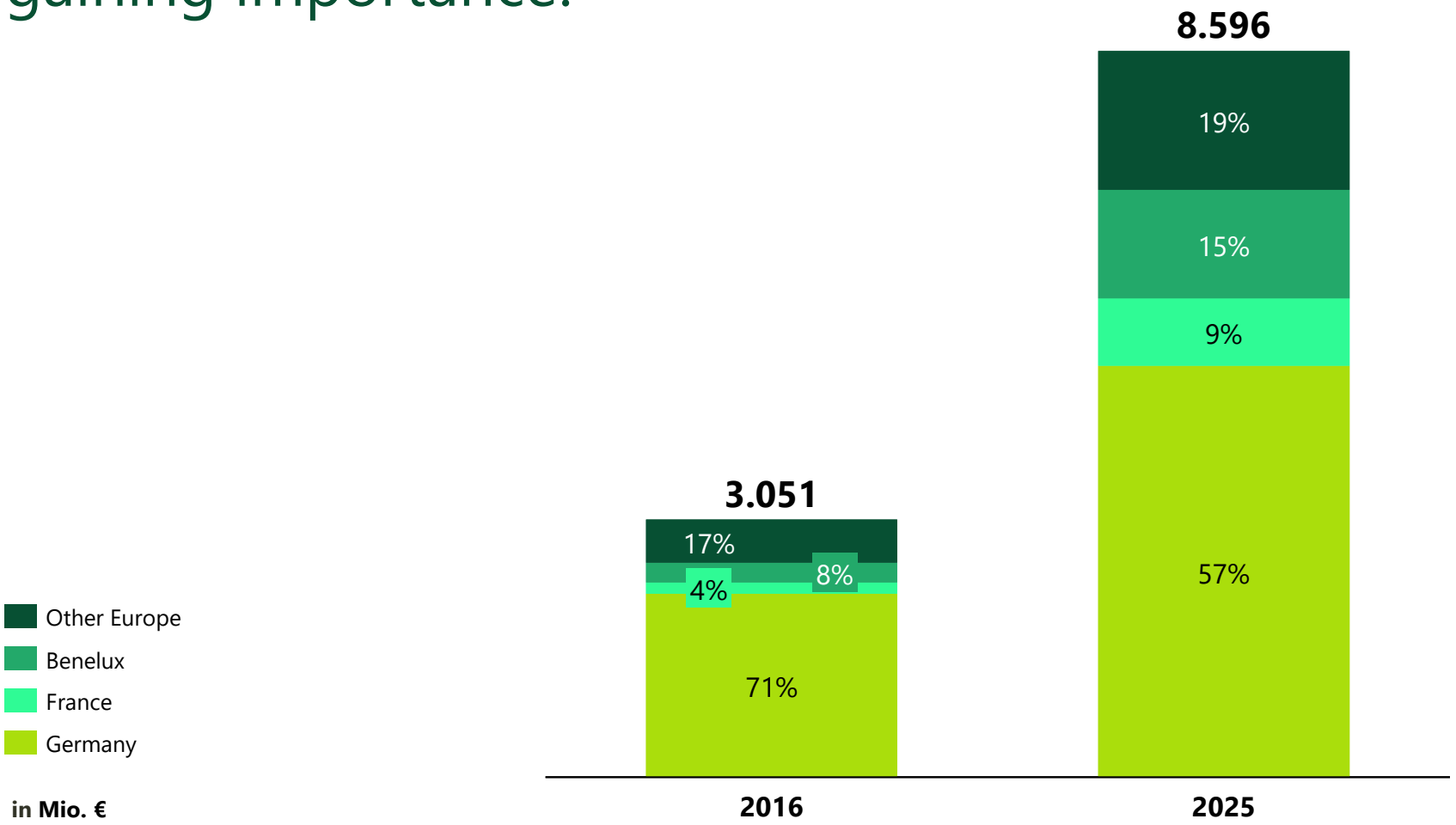
**11.9%**
*Bechtle Group*

**4.9%**
*German IT market*



# *Business volume by region.*

## International business gaining importance.



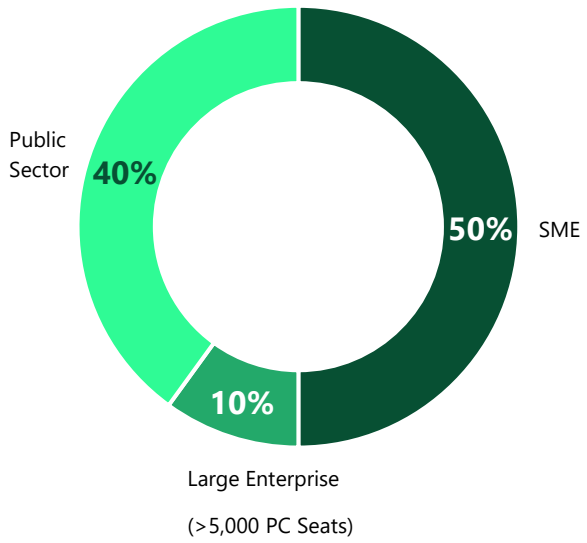

Business volume

# *Business volume by customer segment.*

## Broad positioning across customer groups and sectors.

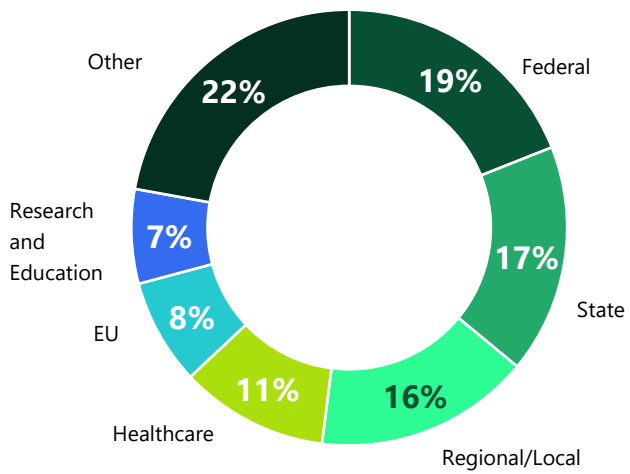
### *Customer Groups*

**100% of business volume**



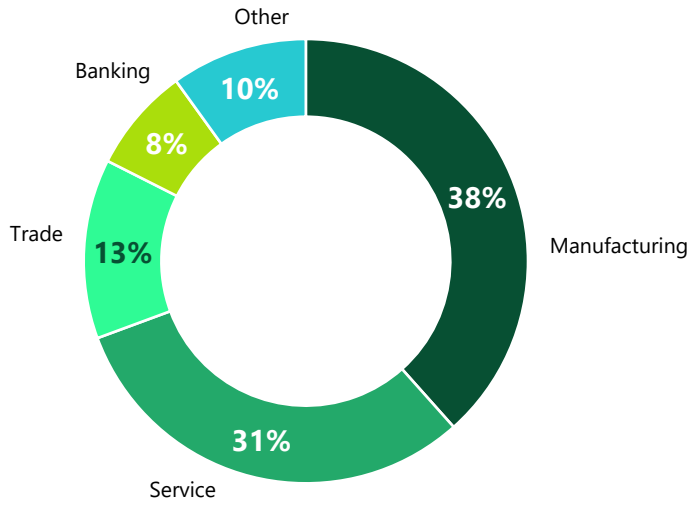

### *B2G*

**40% of business volume**




### *B2B*

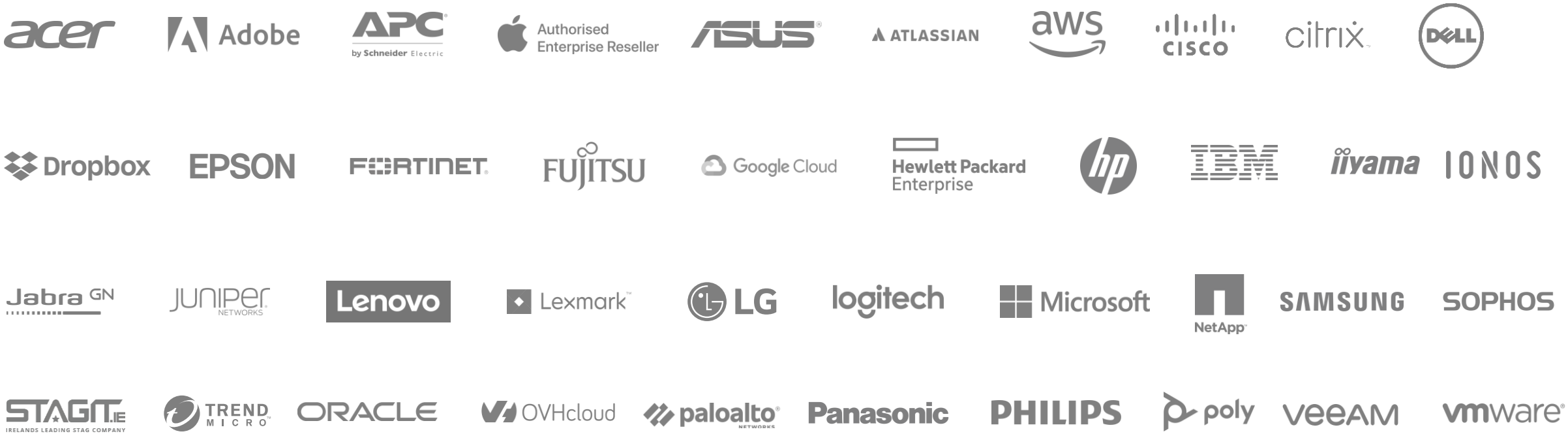
**60% of business volume**



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# *Covering the IT industry with ~270 vendor partners.*

Independent advice with leading partner status across all key vendors.

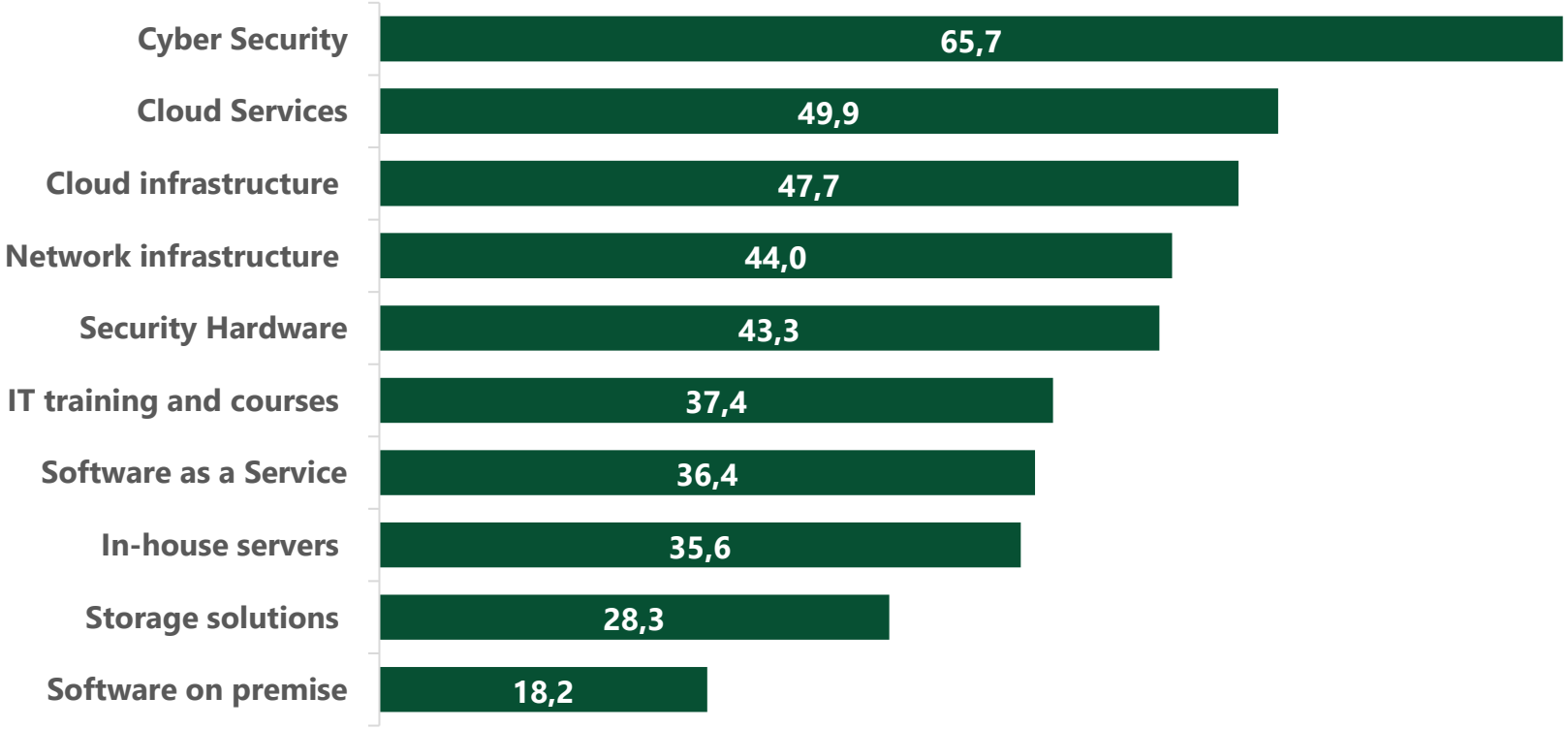


# *Business Model and Strategy.*

3

# *CIOs' investment priorities in Germany.*

## Areas of increased IT investment in 2026.




Source: ISCM/Channelpartner 03/26 | Share of respondents planning to increase IT spending in 2026 (%).

# Bechtle portfolio.
# ***360° IT service.***

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### *Hardware*

Future-ready hardware for a seamless IT infrastructure.

### *Software*

Comprehensive offering including collaboration, development, security, and more.

### *IT security*

Cyber resilience at technical, organisational, and operational levels.

### *Cloud*

Private, public, hybrid, and multi-cloud environments with managed services.

### *Managed & Professional services*

A comprehensive ‘managed everything’ approach to IT.

### *Bechtle Circular IT*

We act responsibly and offer full-scope IT lifecycle management.

### *Financial services*

IT and financing combined for flexibility and security.

### *Artificial Intelligence*

From concept and strategy to data integration, implementation, and analytics.

# ***Multi-channel sales strategy.***

## One Bechtle. Every channel. Every market.

- Seamless end-to-end **customer journey**.
- **Needs-based support** across all touchpoints.
- European presence in **14 countries**.



- Stronger **customer loyalty**.
- Improved **market penetration**.
- **Higher efficiency** through streamlined processes.

# ***Bechtle International Division.***

## Meeting global customer needs.



- 100+ specialists focused on large-scale IT deployments.
- Expertise for organisations with 5,000+ IT seats.
- Strong support for multinational organisations.
- Integrates with Global IT Alliance (GITA): 14 partners, 96 countries, 240 locations.

# *A Dual Growth Model:*

## Organic Expansion and Targeted M&A.

***Combining entrepreneurial growth with strategic acquisitions.***

***Organic growth***

***Cross-selling***

***New capabilities***

***M&A as accelerator and enabler***

# *Successful M&A strategy.*

## 132 acquisitions since Bechtle's foundation.
## ~€1.6 bn in acquired business volume over the past 10 years.

### Current M&A Rationale

- Strengthen operational resilience.
- Reduce dependency on individual markets.
- Expand service business in existing markets.
- Leverage acquired customer relations.
- Secure highly skilled talent.

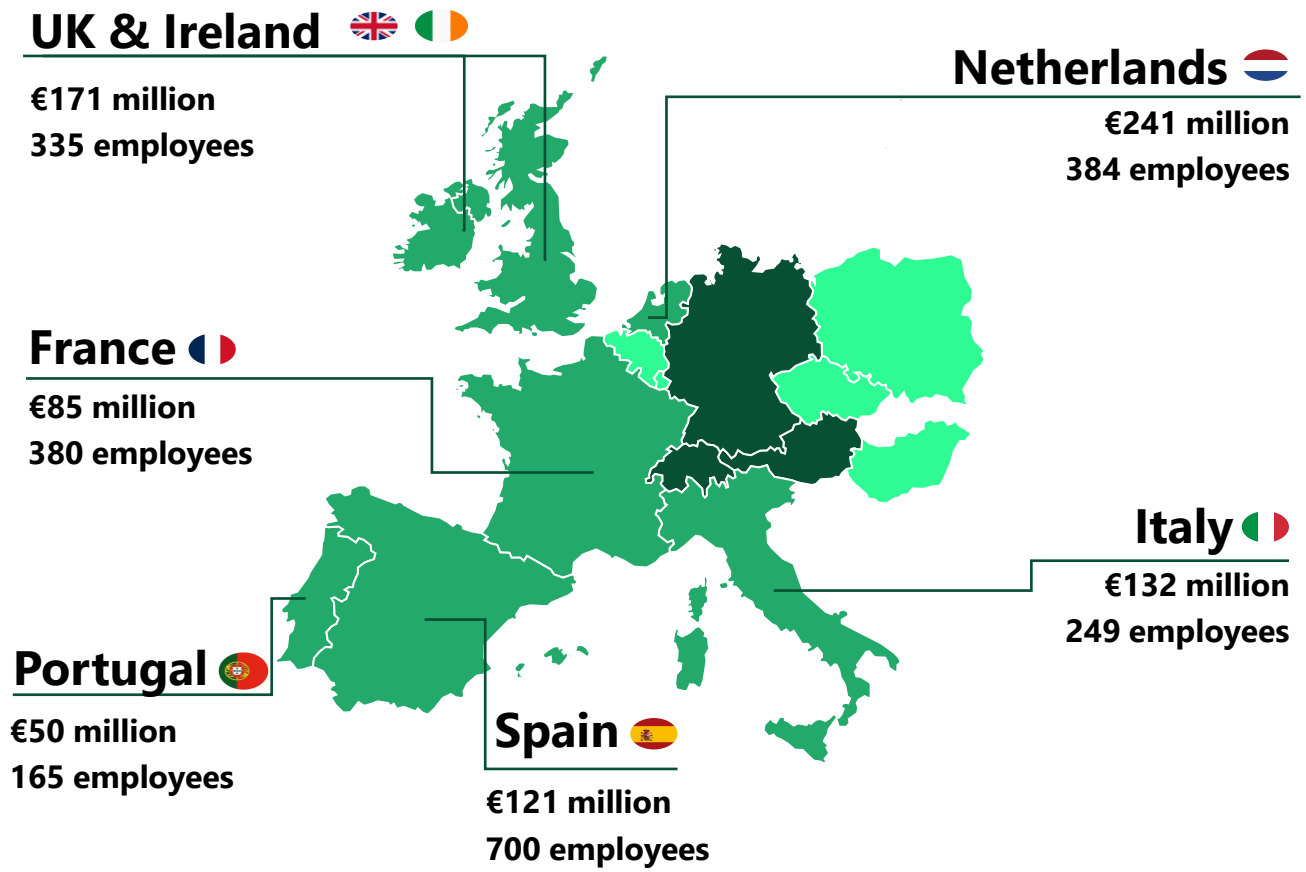
### Potential Targets

**System houses** | **Specialists**

### Medium-term Goal

Establish a full offering and
market-leading position across all 14 countries.

### Progress of European M&A strategy since 2022.

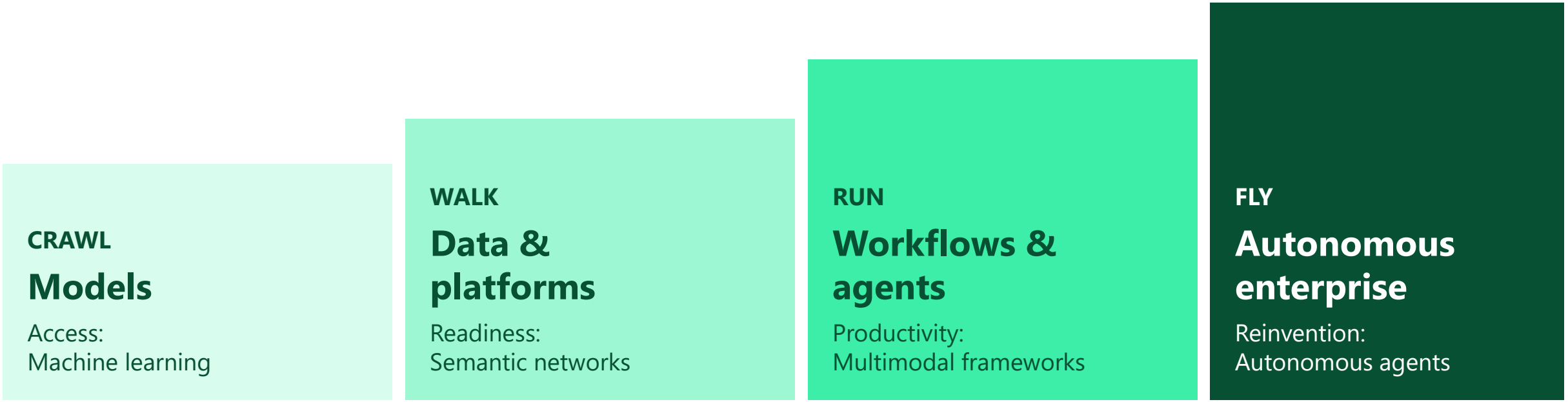


***Focus on AI.***

4

# *Technology view: The AI Evolution.*

## From Models to Autonomous Enterprises – where value is created.



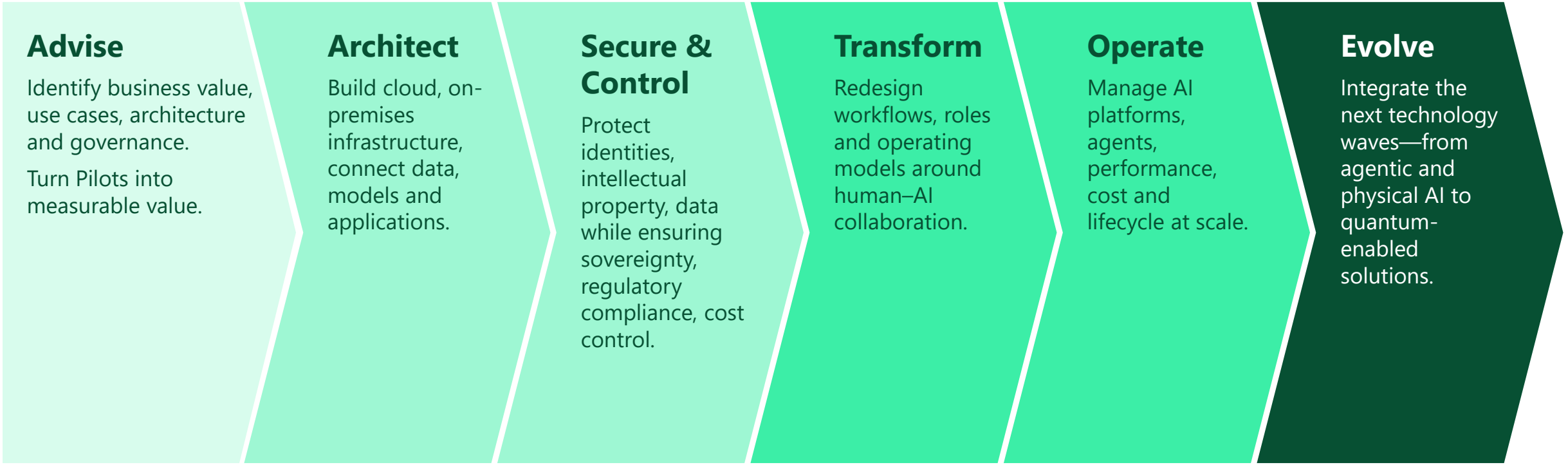

**Role of the VAR.**



# *What AI means for our customers:*

## Customers need a partner to translate AI potential into business value.

**Bechtle enables the complete AI lifecycle.**




HARDWARE SOFTWARE SERVICES SECURITY ECOSYSTEM

# *Bechtle's Right to Win in the AI Era.*

Bechtle is uniquely positioned to benefit from AI adoption.

## Customer

- Processes
- Constraints
- Data
- Value

## Bechtle

- We know
- We help
- We secure
- We connect

## Technology ecosystem

- Cloud & models
- Infrastructure
- Applications
- Security

TRUSTED ACCESS | END-TO-END | VENDOR-NEUTRAL | SOVEREIGN | EUROPEAN SCALE

# *AI Inside Bechtle: Driving Productivity and Operational Excellence.*

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We do not only sell AI. We apply AI ourselves.

## Augment people

Knowledge access
Better decisions
Less administration

## *AI-enabled* Bechtle

- AI Adoption
- AI Academy
- Development Hub
- Group-wide AI strategy

## Transform processes

Workflow redesign
Automation
Speed and quality

**CREATE OPERATING LEVERAGE**

Copilot rollout – Bechtle GPT – TenderX – AI-assisted selling – Next Best Action – Supply-chain optimisation – AI-assisted development – AI Acceleration

# *3rd Quarter 2026 and Outlook.*

5

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# **Highlights Q3 2026.** Bechtle continues strong growth and raises its EBT outlook.

| | |
|---|---|
| **Order entry** | **Order backlog increased further, reaching a new record high of €3.6 billion.** |
| **Top-line** | **Strong growth across segments and customer groups.** |
| **Profitability** | **EBT increased, with a broadly stable margin on business volume.** |
| **Cash generation** | **Operating cash flow improved against second quarter.** |
| **Outlook** | **Further outlook upgrade for 2026.** |

# **M&A:** Further strengthening our market presence across Europe.



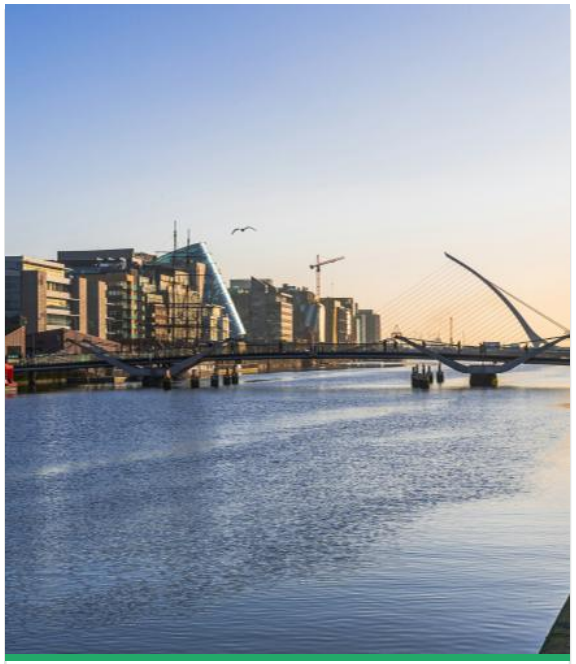
## Interforce, NL

Managed services business strengthened in the Netherlands, with more recurring revenue.



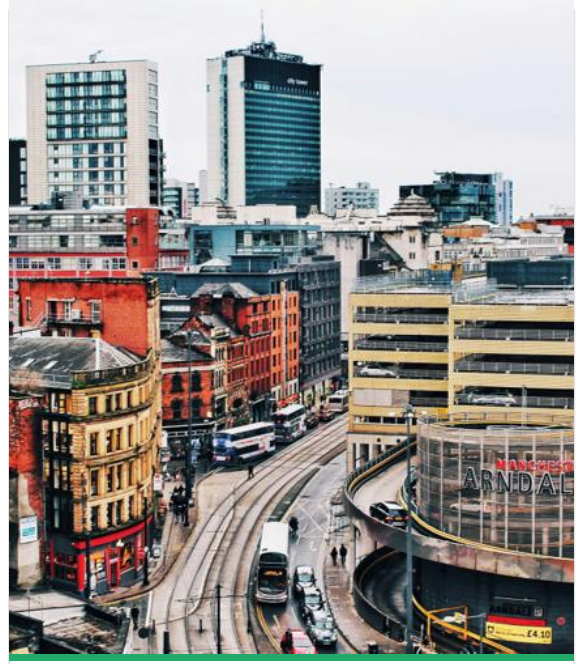
## Kaut-Bullinger division, Germany/Austria

Bechtle Additive Manufacturing has further expanded its market leadership in the HP 3D printing business.



## ITQuotes, IRL

First acquisition project in Ireland; an established competitor provides access to new customers.



## Bespoke XYZ, UK

AI, data analytics and Power Platform expertise expanded in the UK. Foundations laid for the AI unit.

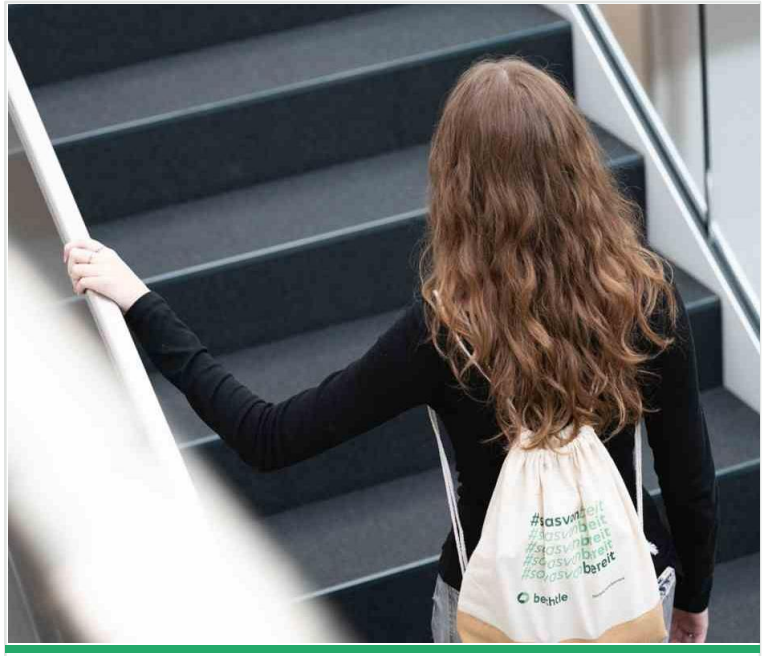
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# **Digital transformation in the public sector:** Pioneering projects in justice, education and research.



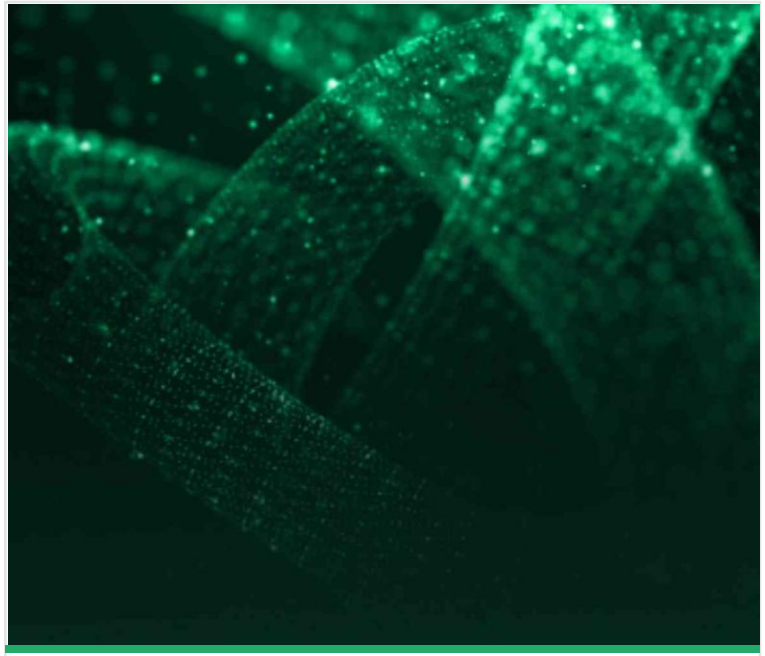
## Bavarian judiciary

Framework contract worth up to €250 million for 17,500 IT workstations. High proportion of services.



## Saarland schools

Framework agreement worth up to €80 million for digital education: Apple iPads, accessories and services.



## DLR & IQM

Awarded funding for quantum computing resources from IQM for the DLR Quantum Initiative.

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# **AI expertise validated:** NVIDIA, Microsoft and ISG.




## NVIDIA AI Factory

Achieved the highest NVIDIA partner level for AI infrastructures.

## ISG Leader

Top ranking for AI-supported jobs in Germany and Switzerland.

26 | 27
Inner Circle
for AI Business Solutions

## Microsoft AI Business Solutions Inner Circle

Inclusion in the exclusive circle of the world's most successful AI partners.

# **Responsibility and digital sovereignty:** Highest EcoVadis status and new cybersecurity partnership.




## EcoVadis Platin

Ranked amongst the top 1 per cent of IT companies assessed worldwide for the first time.




## secunet

Partnership launched for sovereign cybersecurity and KRITIS solutions.

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# **Q3 2026 Financial Highlights.** Double-digit growth in business volume and earnings.

| Business Volume | Revenue | Gross Profit | Gross profit as % of BV |
|---|---|---|---|
| **€2,438m** | **€1,684m** | **€324.1m** | **13.3%** |
| **+19.0%** | **+6.1%** | **+10.9%** | **-1.0pps** |

| EBT | EBT margin as % of BV | EBIT as % of Gross Profit | Operating cash flow |
|---|---|---|---|
| **€91.7m** | **3.8%** | **30.5%** | **-€29.5m** |
| **+13.9%** | **-0.1pps** | **+1.9pps** | **-€154.4m** |

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# **Q3 2026 Results.** Productivity improved, EBIT margin stable.

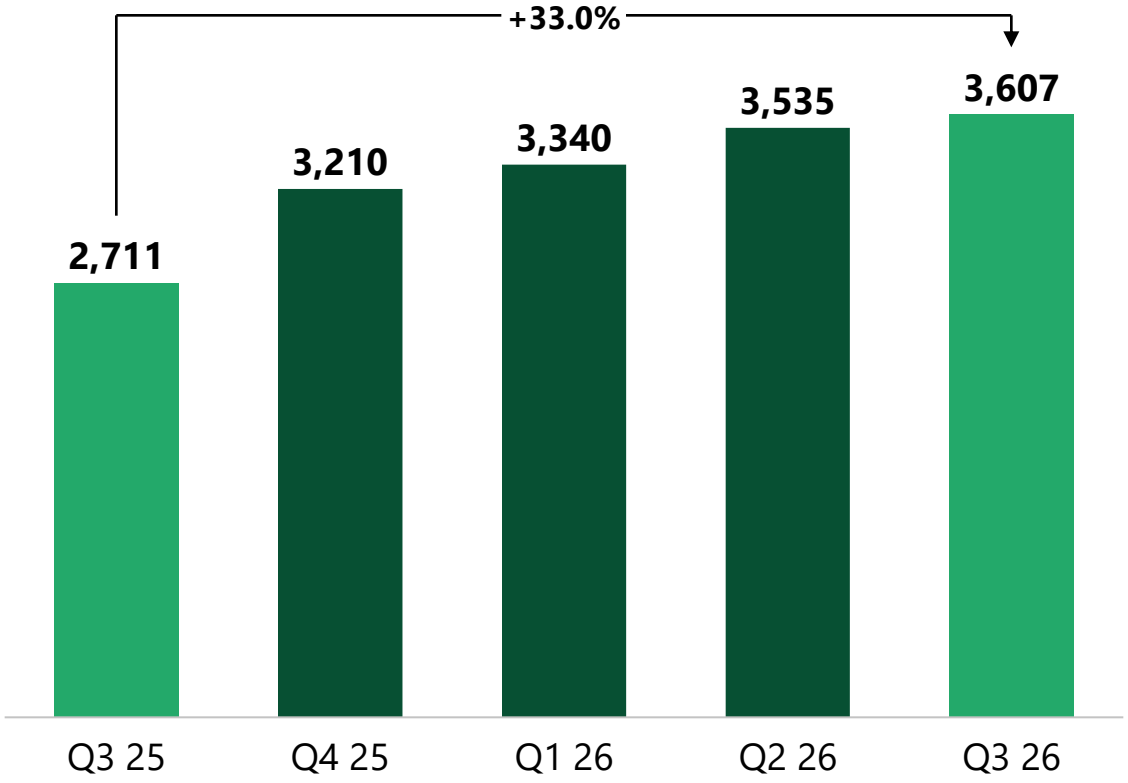
| | Q3 2026 in €m | Q3 2025 in €m | Change |
|---|---|---|---|
| **Business Volume (BV)** | **2,438.0** | 2,048.7 | **+19.0%** |
| **Revenue** | **1,684.4** | 1,588.2 | **+6.1%** |
| **Gross Profit** | **324.1** | 292.1 | **+10.9%** |
| Gross Profit as % of BV | **13.3%** | 14.3% | |
| **EBIT** | **99.0** | 83.5 | **+18.6%** |
| EBIT as % of BV | **4.1%** | 4.1% | |
| EBIT as % of Gross Profit | **30.5%** | 28.6% | |
| **EBT** | **91.7** | 80.5 | **+13.9%** |
| EBT as % of BV | **3.8%** | 3.9% | |

- Organic growth in BV: +17.5%.
- Gross profit in Q3 reflects selected large-volume transactions with lower than average margins. Transaction-specific decisions, no structural change in the underlying level.
- Double-digit increase in EBT, EBT margin largely stable despite higher 2025 comparables.
- Success of our operating business, cost discipline and measures to increase productivity and efficiency.

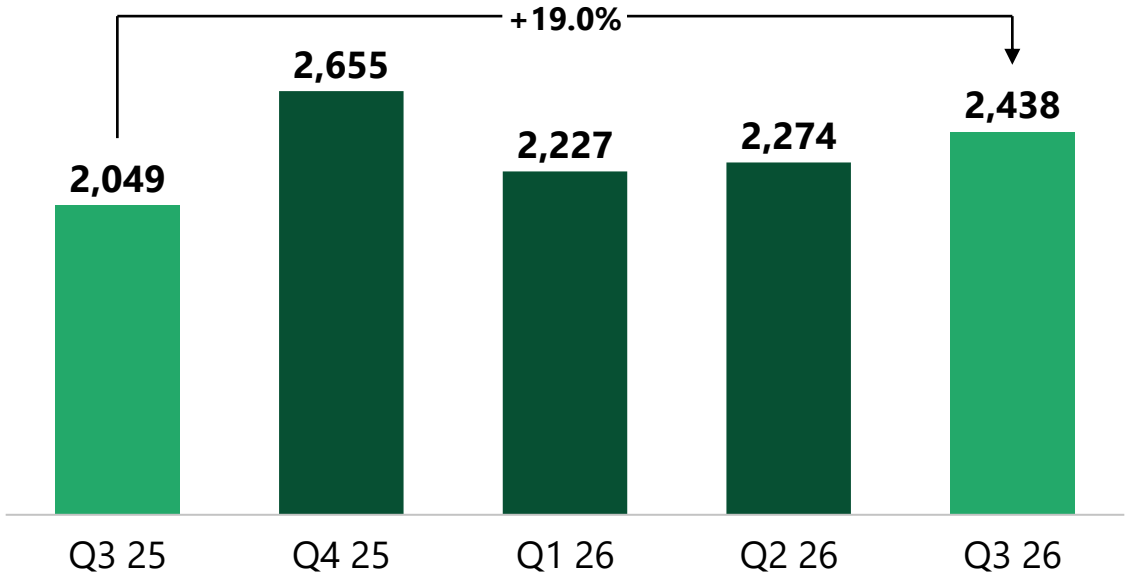
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# **Order Backlog and Business Volume.** Order backlog at new record high, benefiting from our customer proximity.

## Order Backlog (in €m)



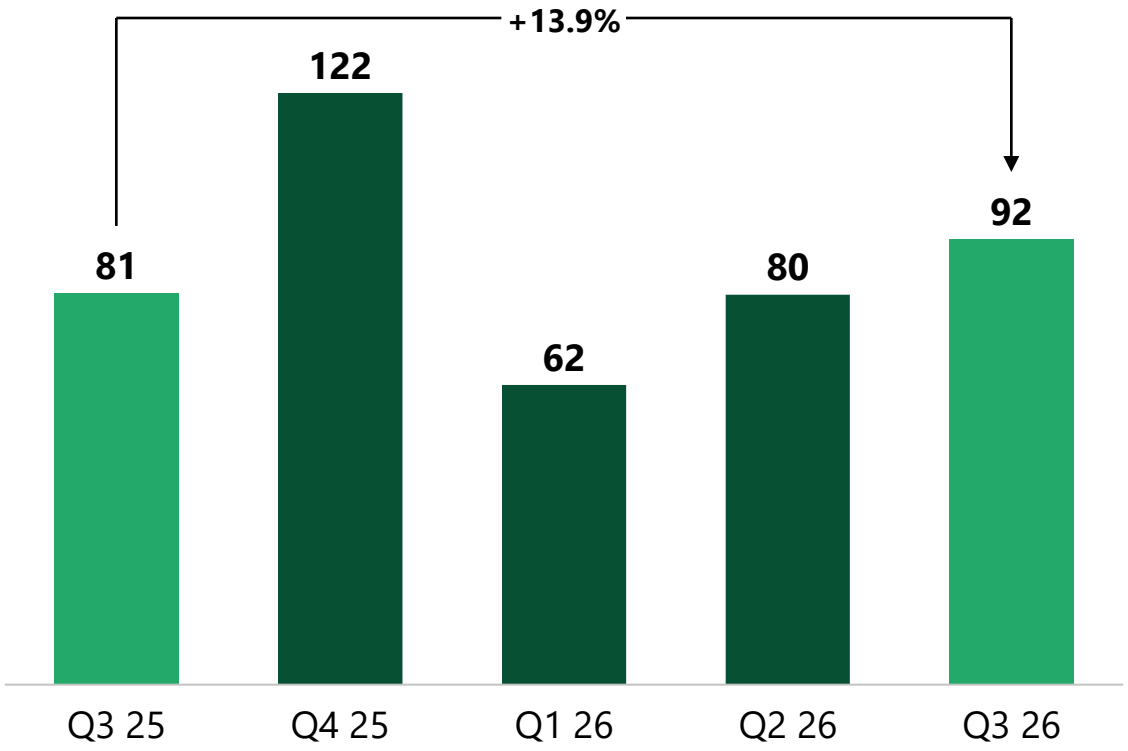

## Business Volume (in €m)



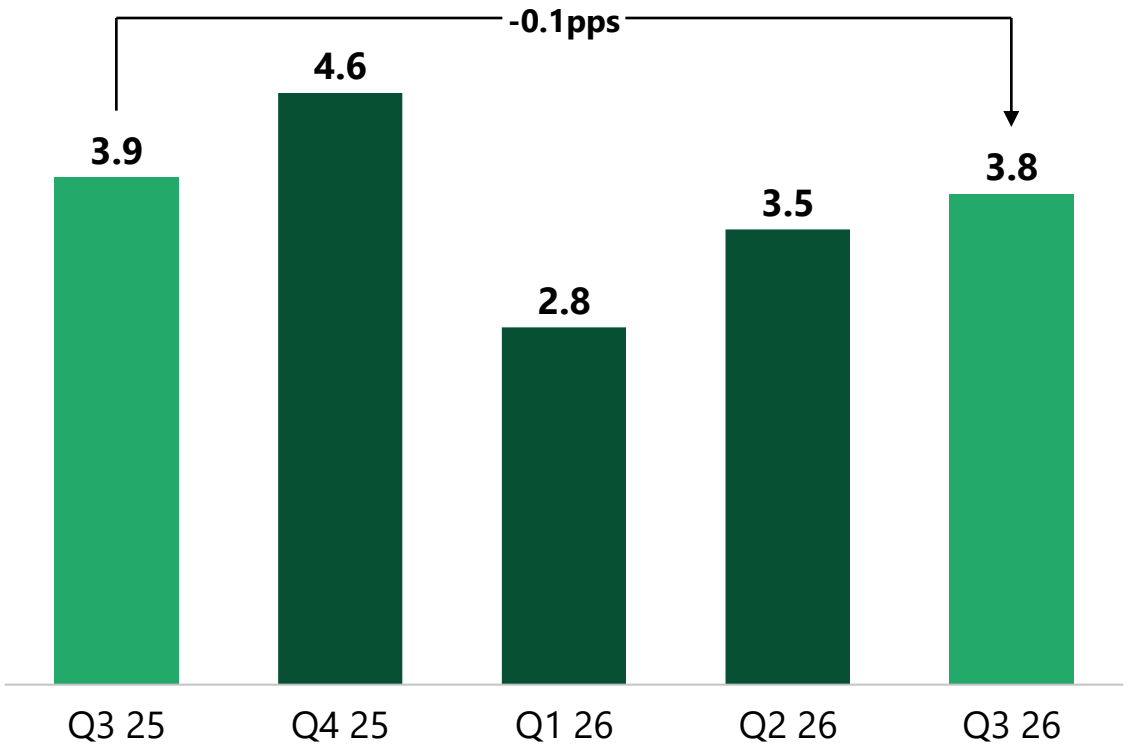
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# **EBT and EBT Margin.** EBT margin in line with prior-year quarter despite investments in own IT.

## Earnings Before Tax (EBT) (in €m)



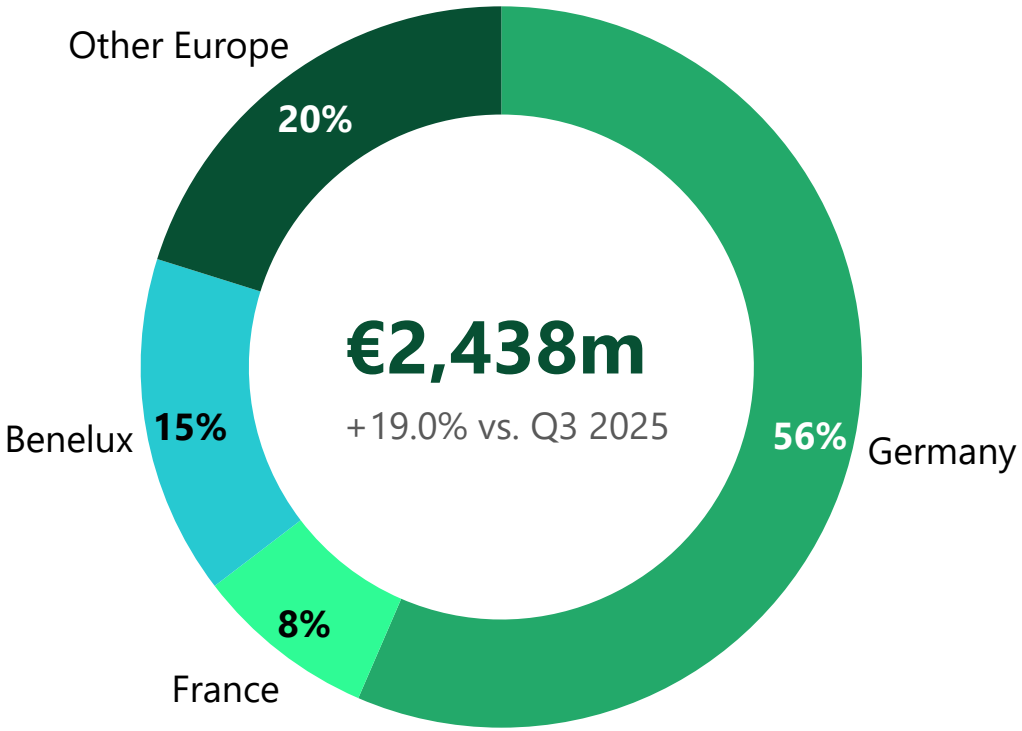

## EBT Margin as % of BV



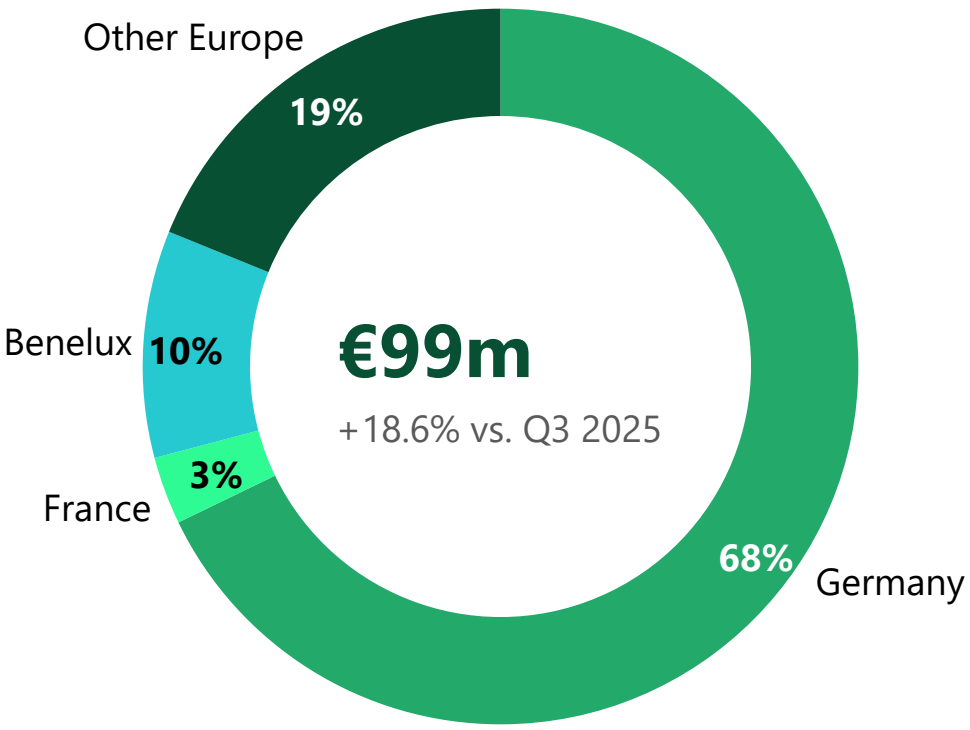
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# **Business Volume and EBIT Split by Segment.** Germany with strong contribution, international segments in line with growth expectations.

## Business Volume Q3 2026 by Segment




## EBIT Q3 2026 by Segment

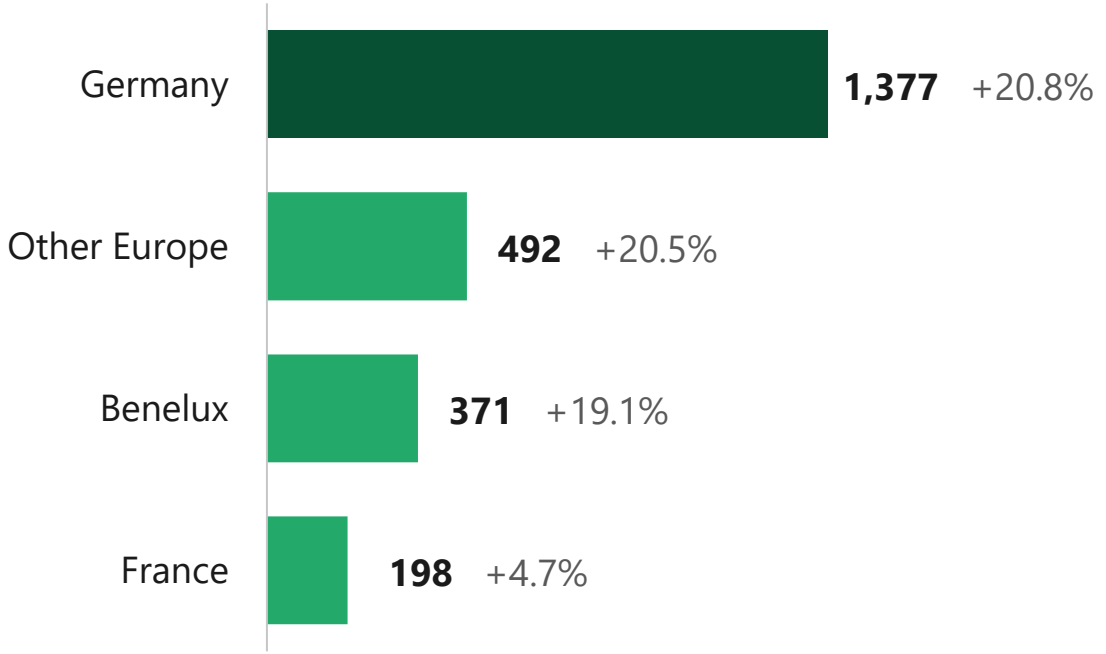


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# **Business Volume and EBIT Margin by Segment.** Growth was broad-based across segments, with all customer groups contributing.

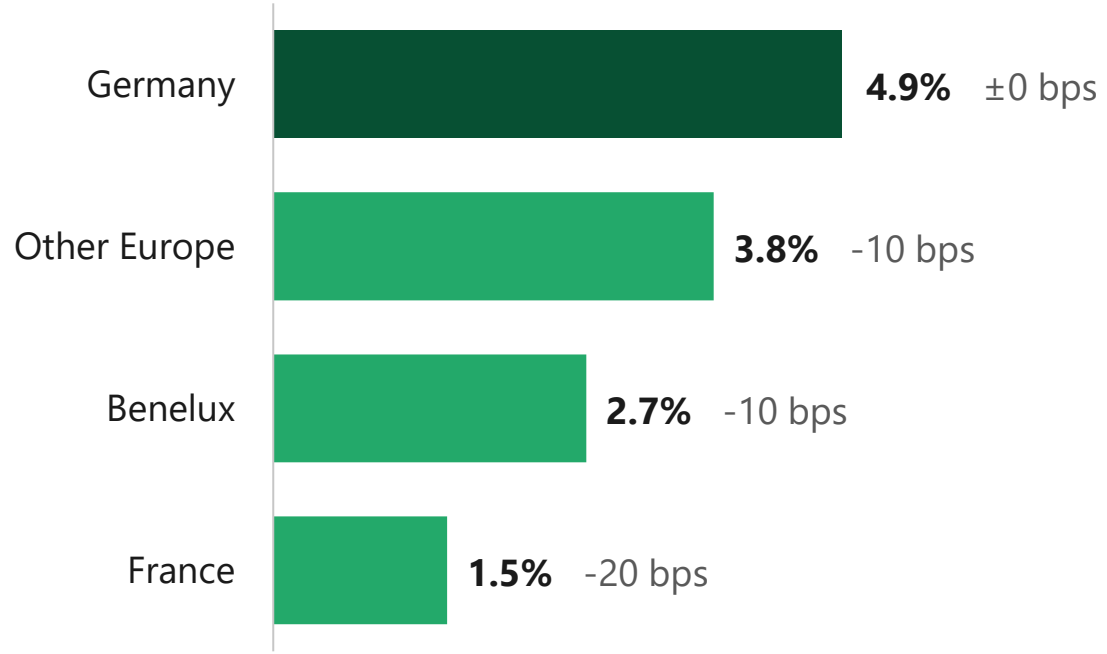
## Business Volume Q3 2026 in €m

**€2,438m** +19.0%




## EBIT Margin Q3 2026 as % of BV

**4.1%** Group EBIT margin



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# **Segment development.** Proximity to our customers combined with European footprint and excellent vendor relationships underline our resilience.

## Germany

- **Business volume +20.8%**, purely organic, strongest segment growth.
- **Increasing momentum in public-sector demand** based on framework contracts won in the last two years.
- **B2B** customers **prioritize budget** towards server, storage, and network.
- Continued **market share gains**, a solid project pipeline and healthy order backlog.

## France

- **Business volume +4.7%.**
- Positive, but more **moderate growth**, **Software** with **higher pace** than hardware and services.
- Strategic initiatives to **grow** share in **public-sector business** show first **successes**.
- **New warehouse** up and running.

## Benelux

- **Business volume** +19.1%, **organic +18.4%.**
- Portfolio diversification and activities added through **acquisitions** support **resilience in a dynamic market**.
- IT asset and cloud usage management **help customers unlock efficiencies**.

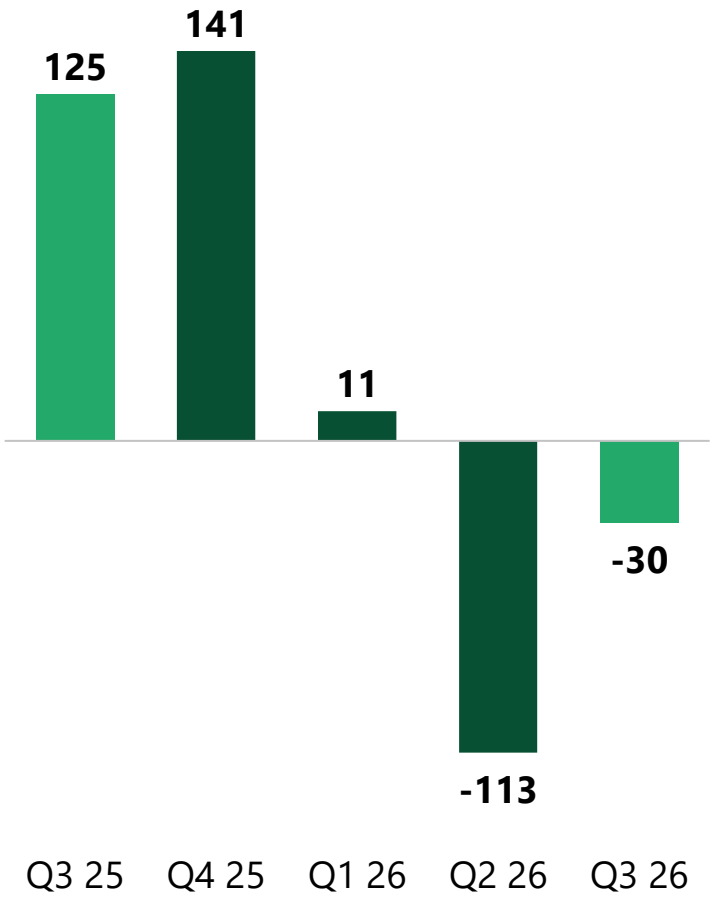
## Other Europe

- **Business volume** +20.5%, **organic +13.4%.**
- Positive business momentum and **market share gains** reflect broad customer base and diversified portfolio.
- Most countries show **positive development**.

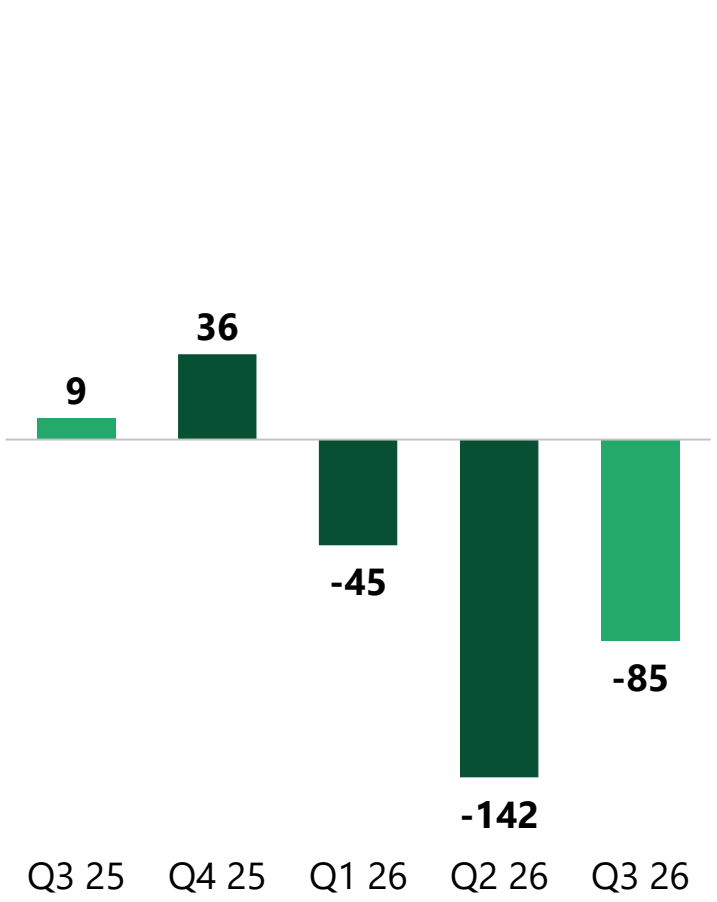
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# **Cash flow.** Operating cash flow improved significantly against Q2, Working capital as % of Business Volume shows improvement.

## Operating Cash flow (in €m)




## Free Cash flow (in €m)

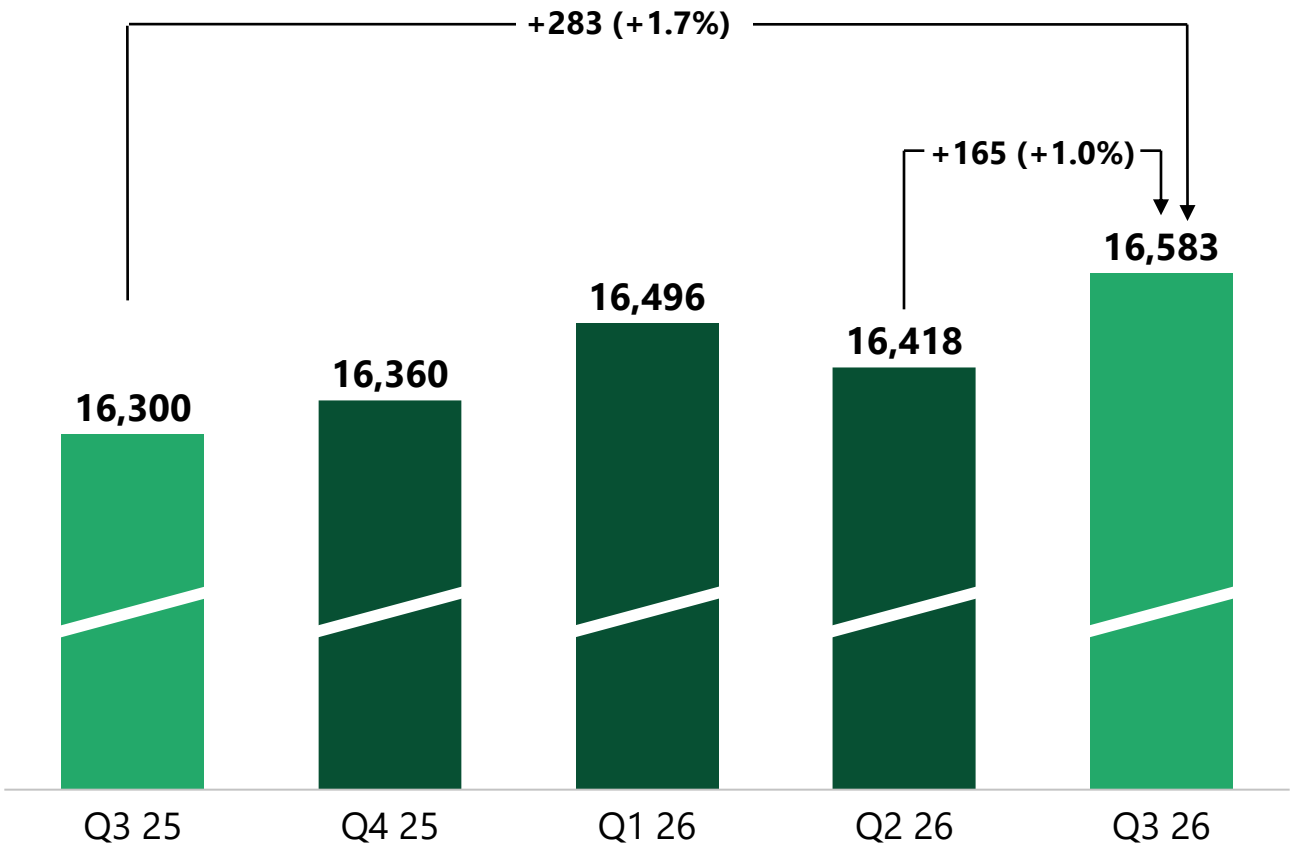



- Strong operating growth, particularly in September, led to temporarily higher working capital requirements in Q3.
- Working Capital as % of BV:
  7.2% (PY 7.4%)
- DSOs: 36 (PY 38)
  DOSs: 20 (PY 17)
  DPOs: 34 (PY 32)
- Main driver: build-up of inventories, primarily in connection with high project volume.
- Positive operating cash flow for the full year expected.

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# **Employees.** Headcount growth driven solely by acquisitions.

## Employees (headcount)




- Ø 15,872 FTE Jan-Sept 2026.
- Organic y-o-y decrease of 0.6%.
- New Vice President HR & People Development on board.
- Vocational trainees / students: 215 with start in September, in total now 766.

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# **Initiatives to drive productivity gains.** Making progress.



## Global process harmonisation



## Go-to-market approach

SAP S/4 HANA

HERO One UI

Bechtle GPT

ONECORE

AutoStore

Next Best Action (NBA)

## Technology and AI

bechtle

# **Outlook FY 2026.** Upgrade in forecast reflects strong Q3 performance, record backlog and good start to Q4.

| | Jan–Sept 2026 | Previous outlook FY 2026 | Current outlook FY 2026 |
|---|---|---|---|
| **Business Volume** | **+16.8%** | > 10% | **> 10%** |
| **Revenue** | **+10.0%** | 5% to 10% | **5% to 10%** |
| **EBT** | **+15.3%** | 5% to 10% | **> 10%** |
| **EBT as % of BV** | **3.4%** | slightly below prior year (3.8%) | **slightly below prior year (3.8%)** |

# Takeaways.

Our **business model** proves to be **resilient**.

We are **gaining market share** in this challenging environment.

**Growth** momentum **continues**.

Higher **price level** is likely to **remain** in the coming months.

We continue to **invest in own IT** and therefore in further **productivity improvements**.

We continue to **grow organically** and via **M&A**.

# *Mid-term targets and Investment case.*

6

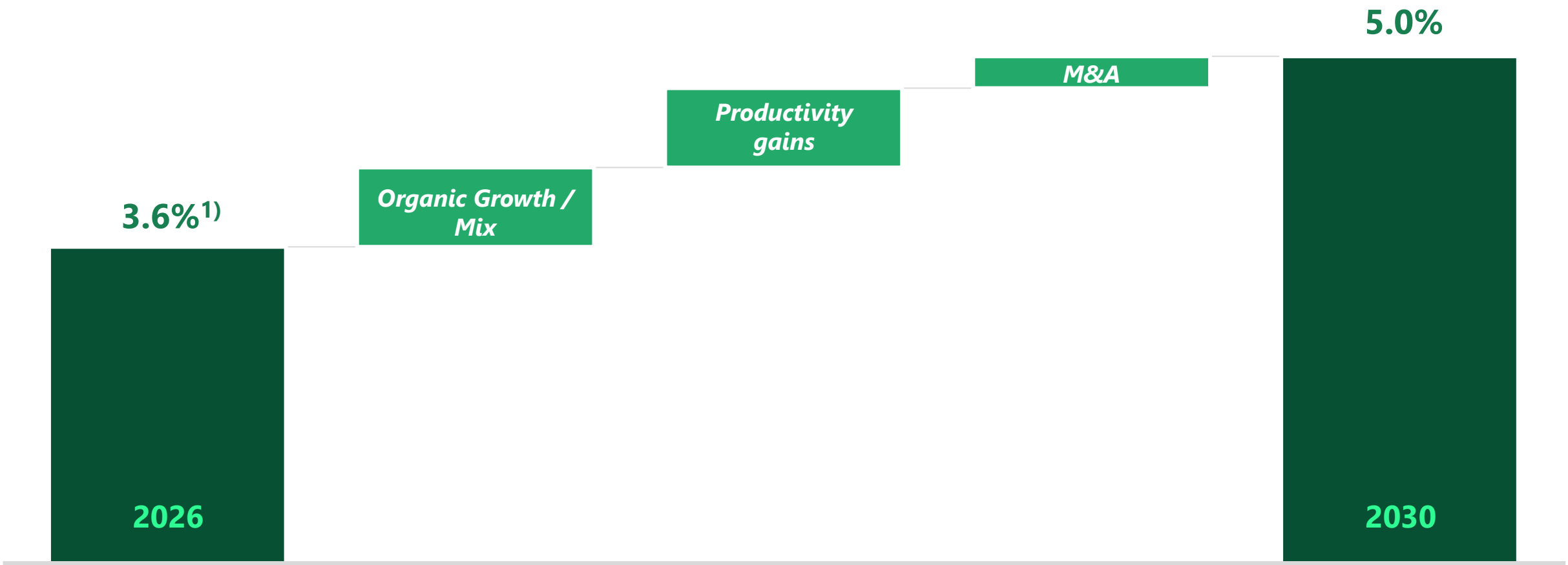
# *Putting mid-term targets into context.*

| | 2015 to 2025 | Outlook 2026 | Ambition 2030 |
|---|---|---|---|
| Business Volume | | > € 9.5bn | > € 10.0bn |
| Growth | CGAR 12% | > 10% y-o-y | |
| EBT | | > 357m | > € 500m |
| EBT growth | CGAR 10% | > 10% y-o-y | |
| EBT in % of BV | | 3.6%[1)] | 5% |

1) EBT margin consensus FY 2026 as of 13/11/2026

# *Driving profitability across the Group.*

**EBT margin as of Business Volume**




1) EBT margin consensus FY 2026 as of 13/11/2026

# *Deep dive:* ***Productivity gains and key levers.***

## Global process harmonisation



## Go-to-market approach



## Technology and AI

SAP S/4 HANA

HERO One UI

Bechtle GPT

ONECORE

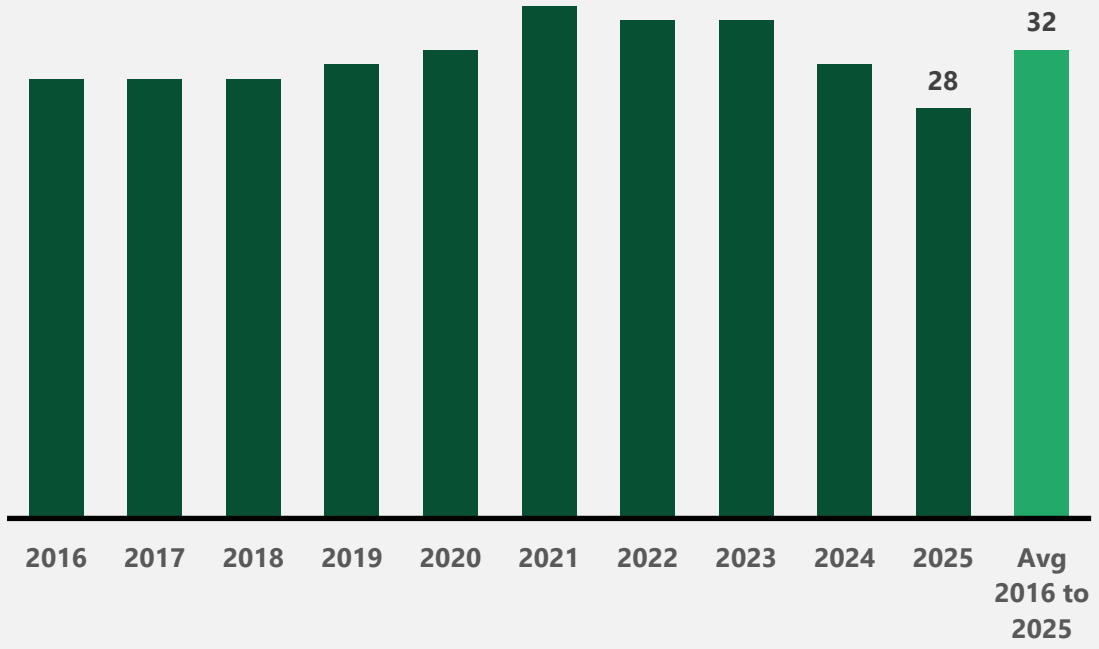
**Next Best Action (NBA)**

AutoStore

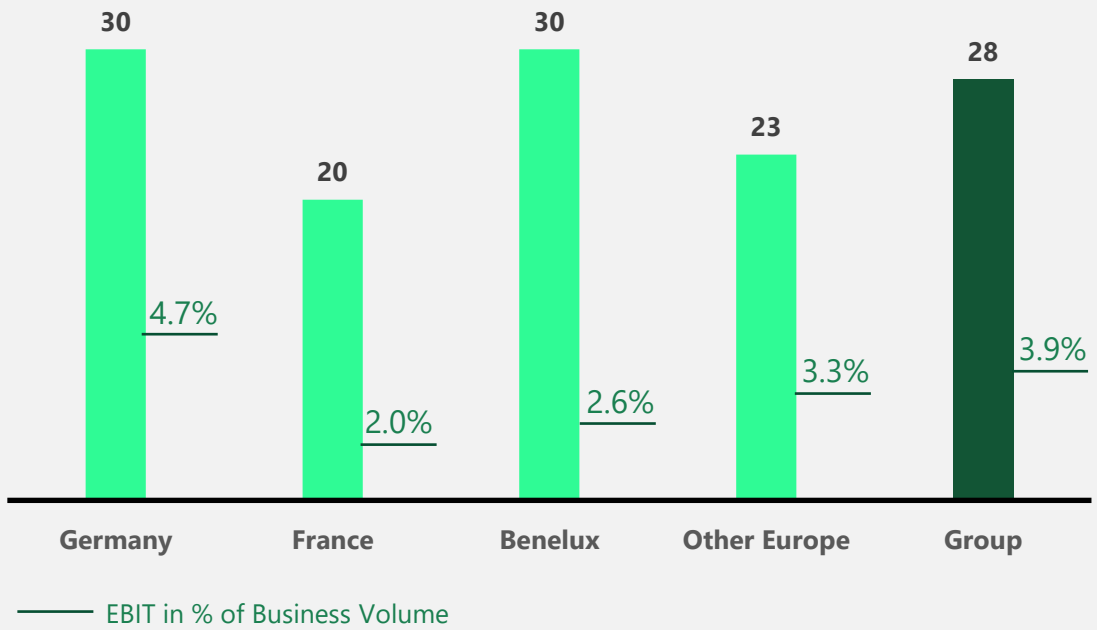
# *Driving productivity across the Group.*

## EBIT as a percentage of gross profit.

### Group performance (%)




### FY 2025 per segment (%)



# *Mid-term targets 2030:*

## Clear Milestones, Measurable Progress, Strong Shareholder Value Creation.

| Growth levers | | | |
|---|---|---|---|
| Expertise at scale | Customer access | Vendor ecosystem | End-to-end delivery |

| Profitability levers | | |
|---|---|---|
| Growth / Mix | Productivity gains | M&A |

| Cash focus | |
|---|---|
| Working capital | Investment grade quality |

| Business volume 2030 | EBT margin 2030 | EBT 2030 |
|---|---|---|
| **> € 10.0bn** | **5%** | **> € 500m** |

# *Capital Allocation:*

## Investing for Growth While Maintaining Financial Discipline.

**Operating cash flow**

**Sound balance sheet**

| | | |
|---|---|---|
| 1 | **Organic growth** | People, skills, platforms and strategic capabilities |
| 2 | **Targeted M&A** | Geographic reach, capabilities and service expansion |
| 3 | **Financial resilience** | Maintain balance-sheet capacity and strategic flexibility |
| 4 | **Dividend** | Approximately one third of earnings after tax |

### M&A track record

**126**
acquisitions since foundation

**~€1.5bn**
acquired business volume over the past 10 years

# *Investment case.*

## Reasons to invest in Bechtle.



### Proven profitable growth.

European market leader with sustainable growth.
Digitalisation drives our future-focused industry.



### Broad solution portfolio.

Everything IT from a single source.



### Market-leading in Europe.

Balanced, robust European footprint in B2B and B2G.
Worldwide reach through global partnerships.



### Customer proximity.

Operating from 120 locations, we combine personal, local service with a digital offering as part of our multi-channel strategy.



### Entrepreneurial mindset.

Our decentralised business model fosters accountability and agility.



### Employer of choice.

We attract and retain top talent, securing the base for our future growth.



### Financial strength.

Cash-generative business and a robust balance sheet.
Significant fire power to finance M&A.



### Anchor shareholder and sustainable dividend strategy.

Founder family holds 35 %.
Dividend never reduced since IPO in 2000.

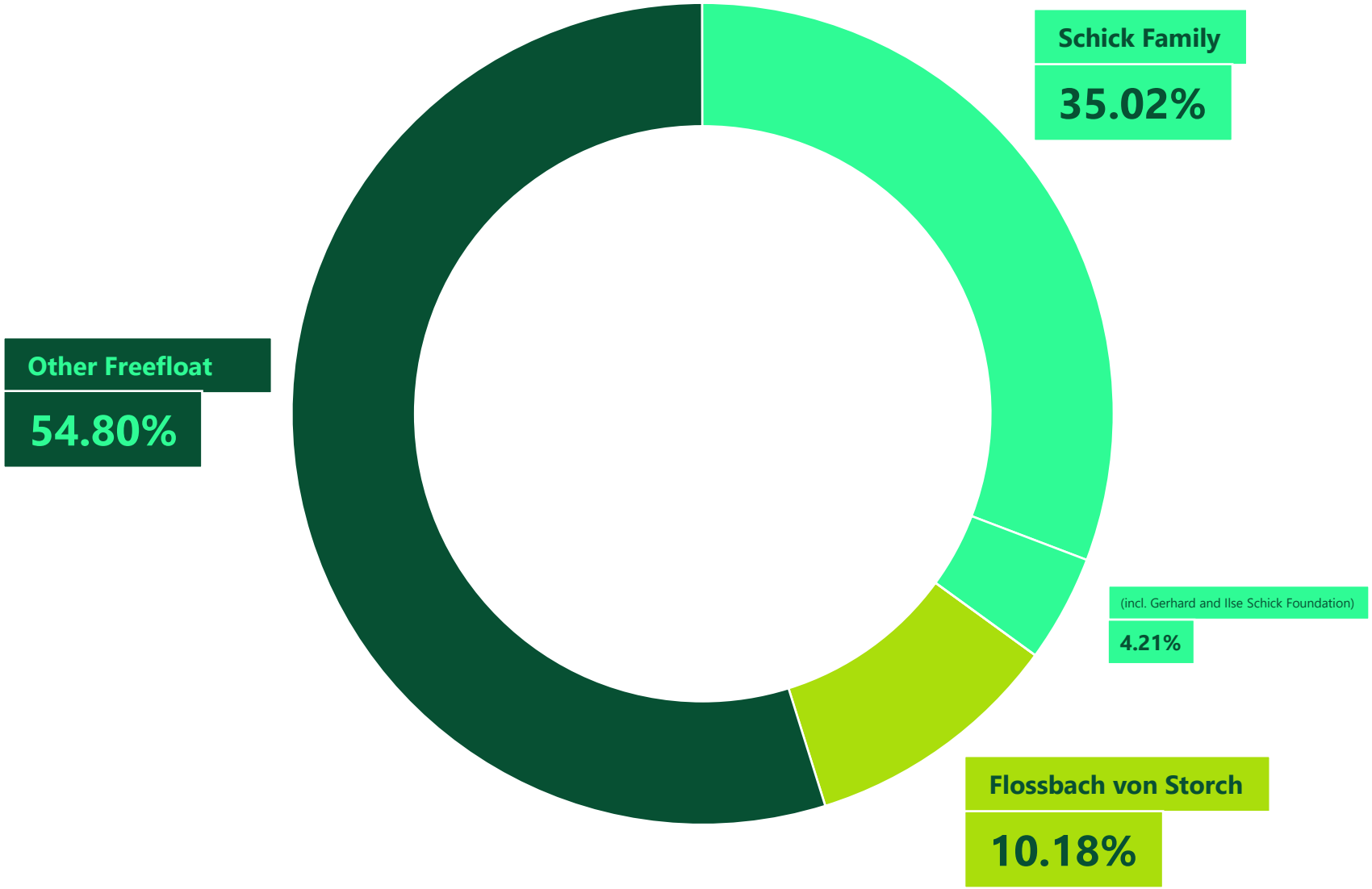
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# Any *questions?*

ir@bechtle.com

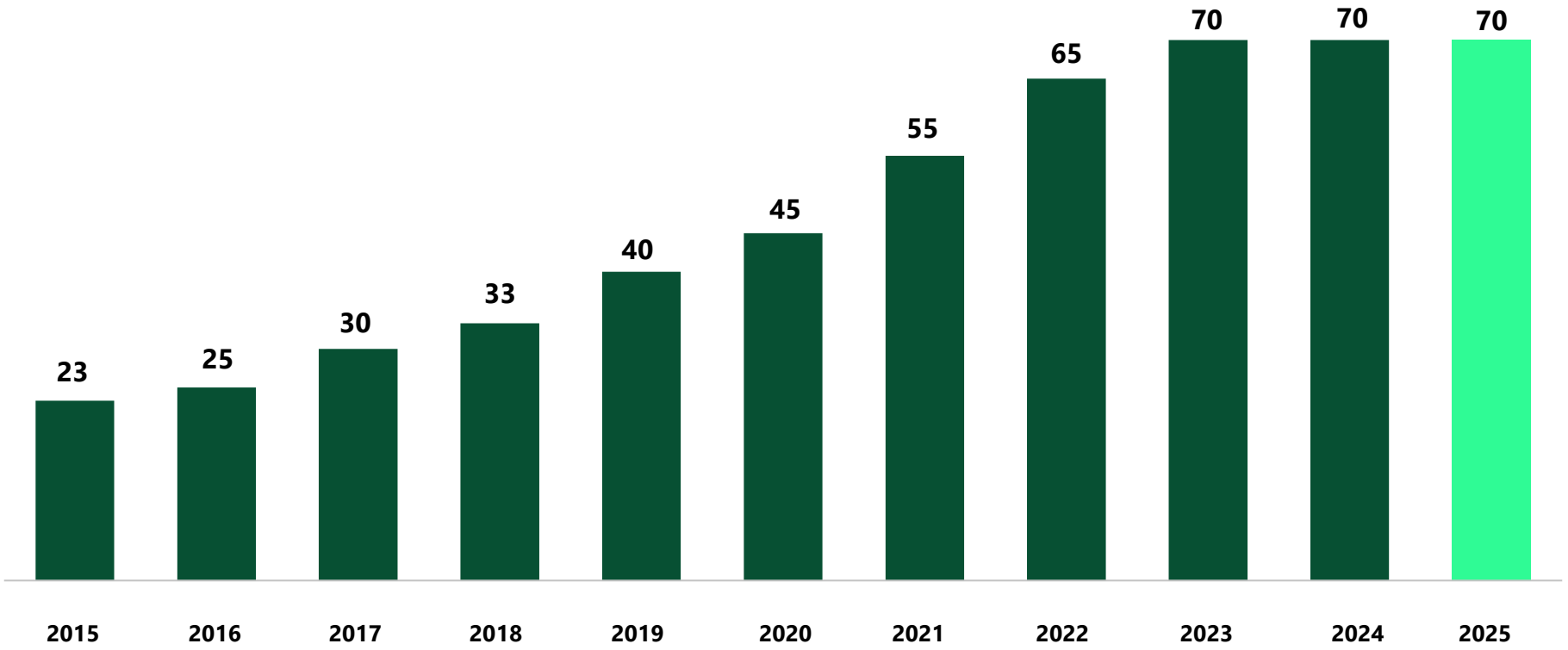
# *Shareholder structure.*

**Long-term and independent anchor shareholder.**



# *Dividend.*

**Stable dividend underscores financial strength, stability and confidence.**




in € cent

# *Bechtle's Investor Relations team.*




**Martin Link**

**Phone:** +49 7132 981-4149

**E-mail:** martin.link@bechtle.com





**Bettina Schneider**

**Phone:** +49 7132 981-4272

**E-mail:** bettina.schneider@bechtle.com





**Julia Hofmann**

**Phone:** +49 7132 981-4153

**E-mail:** julia.hofmann@bechtle.com





**Frank Geißler**

**Phone:** +49 7132 981-4688

**E-mail:** frank.geissler@bechtle.com

# *AI Inside Bechtle: Three examples.*

## TenderX



**Smarter tender management**

- Supports the analysis of complex tender documentation
- Structures requirements and the response process
- Reduces manual effort and improves consistency

**Faster tender preparation**

## Next Best Action



**AI-powered sales prioritization**

- Analyses customer data and relevant sales signals
- Recommends the most impactful next step per account
- Focuses sales teams on the right customer at the right time

**More targeted engagement**

## Supply Chain Optimisation



**Data-driven operational decisions**

- Improves planning and supply-chain decisions
- Supports early identification of operational risks
- Enables proactive and efficient resource allocation

**Increased efficiency**

# *Spotlight: cloud services.*



## Bechtle Cloud.

Bechtle's **own** BSI C5-certified and GDPR-compliant **cloud services**, **hosted in Germany** and delivered to thousands of customers.



## Platform-driven business.

**Bechtle Clouds Platform** combines **proprietary** and **partner offerings**, plus access to external **hyperscaler marketplaces**.



## Strong partnerships.

Trusted **cooperations** with **all leading** American **hyperscalers** and **European cloud providers**.



## Sovereign cloud.

**Private, hybrid and public options** for **maximum data control**, fully compliant operating models, and flexible scalability.



## Security.

Our Security Operations Centre provides **24/7 monitoring** and **proactive incident response** for mission-critical environments.



## Managed cloud services.

**Scalable**, **automated**, **vendor-neutral** solutions for efficient, secure, and cost-effective **cloud management**.



## Bechtle Clouds Marketplace

Our **self-service marketplace** enables **scalable growth** through **extensive automation**, including provisioning and invoicing.
The **broad portfolio** includes **hyperscalers**, **European cloud providers** supporting digital sovereignty, and an expanding **Software-as-a-Service** (SaaS) offering.

# ***Spotlight: digital sovereignty.***

## A rising priority across the private and public sectors.



**Freedom of choice**

Access to technologies from a diverse range of providers.



**Robust systems**

Built to withstand disruptions and external influence.



**Strong resilience**

Achieved through alternative strategies, reduced dependencies, and viable exit scenarios

**Measured by the Bechtle Index of Sovereignty**

# *Spotlight: public sector.*

## Delivering B2G innovation. Advancing digitalisation.

### Proactive approach.

We engage with public sector IT experts early to clarify needs before the tendering phase.

### Europe-wide coverage.

Dedicated IT experts for the public sector at 90 sites across nine European countries.

### Specialised expertise.

Dedicated specialists tailor services to the needs of each target group.

### Proven track record.

Strong market proximity and technology partnerships to support the B2G market, with 1,000+ new projects every year.

### Strong network.

Active in customer communities, including. membership in education alliances.

### Dedicated team.

Some 2,500 Bechtle employees support public sector customers, generating a business volume of over €2 billion.




**BePublic Xchange**

Bechtle's largest internal B2G community meeting



**Smart Country Convention**

Germany's largest external public sector meetup

# *Bechtle Sustainability Strategy 2030.*

## Our four strategic areas of action.



**ETHICAL BUSINESS PRACTICES are a matter of course.**

We take responsibility for respecting human rights along our value chain.



**We embrace an ENVIRONMENTAL approach in everything we do.**

We operate in harmony with our environment to conserve our climate and resources into the future.



**The PEOPLE we work with drive our success.**

We are fair and value our business partners and employees. Our team is motivated, highly qualified and diverse.



**We shape a sustainable DIGITAL FUTURE.**

We drive future-facing digitalisation and contribute to our customers' success through sustainable innovation.

# *Bechtle Climate Protection Strategy 2030.*

## Net-zero emissions by 2050 in line with SBTi targets.

**Our targets.**

- Our **climate objectives** are in line with the **1.5 °C** Paris Agreement goal set in 2015.
- Bechtle AG has received **official confirmation** from the **Science Based Targets Initiative (SBTi)** that its near-term and long-term emissions reduction targets meet the initiative's criteria.
- Bechtle **commits to reduce absolute Scope 1 and Scope 2 GHG emissions 54.4% by 2030**.
- Bechtle **commits to reduce Scope 3 GHG emissions from purchased goods and services and use of sold products 55%** per €1,000 value added **by 2030.**
- Bechtle **commits to reduce absolute Scope 1 and Scope 2 GHG emissions 90.0% by 2050.**
- Bechtle **commits to reduce scope 3 GHG emissions 97.0%** per €1,000 value added **by 2050.**
- The **baseline year** for all targets is **2019**.