HP-Poly Workplaces : les solutions individuelles et de groupes, pour aujourd’hui et demain.

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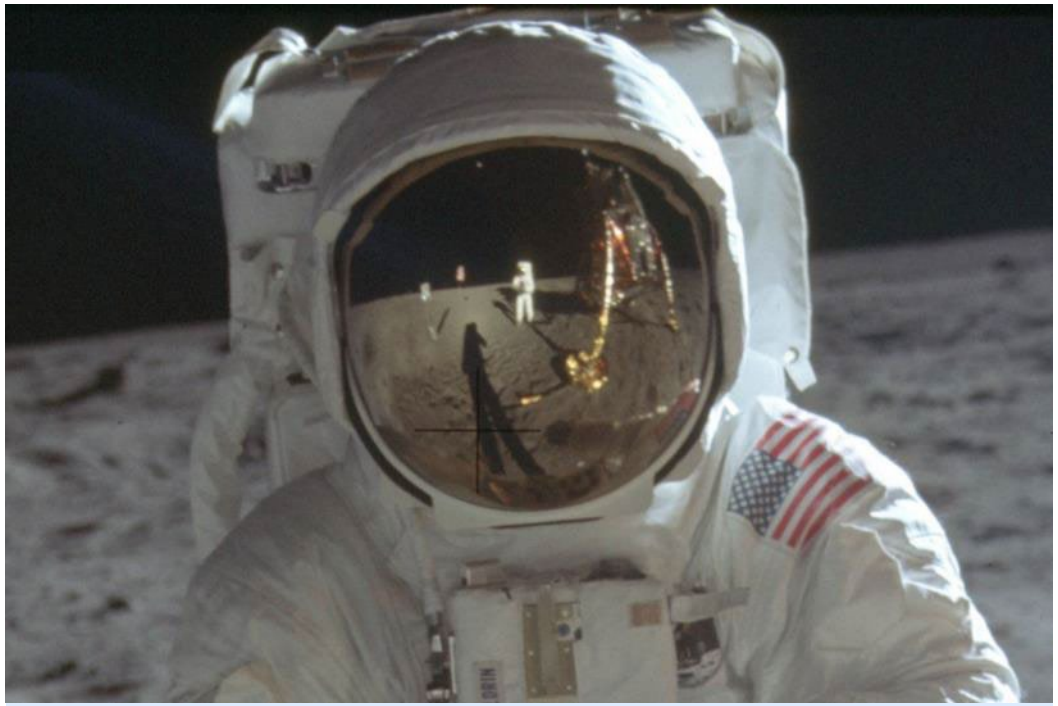
Alain Strohmeier, Major Accounts Manager, HP-Poly
Michaël Clément, Sales Consultant Display Solutions, Bechtle direct

Two iconic companies

HP and Poly unlock significant new long-term growth opportunities since both bring strong values, incredible talent, cultures rooted in innovation, and a relentless drive to put our customers first as well as a commitment to social good.



On July 20th, 1969, Plantronics had gone to the Moon… 238,900 miles each way… and returned! They have been back 5 times since.

Disney used HP's oscillator to test audio equipment in the 12 specially equipped theaters showing Fantasia in 1940.

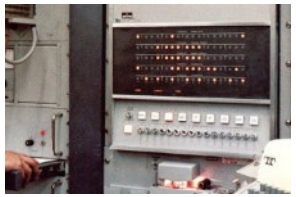
Timeline

1939 HP founded

1940 HP oscillator in theaters showing *Fantasia*

1961 Plantronics founded

1966 HP enters computer market HP 2116A



1969 Plantronics on the Moon

1990 Polycom founded

2018 Plantronics acquires Polycom

2019 Poly is born

2022 Poly acquired by HP

HP delivering the future of work

A powerful strategy

Unified platform to lead hybrid work

Empowering end users to be seen and heard.

The HP strength
Compute, print and displays.

The Poly strength
Headsets, desk phones, video and room solutions.

Enabling IT to manage and secure in a hybrid world.

The HP strength
Security, manageability and services.

The Poly strength
Peripherals management, insights and room services.

The one place for every space.

Together HP and Poly deliver the entire scope of hybrid work solutions from home to office and anywhere in between.

Poly audio/video innovations

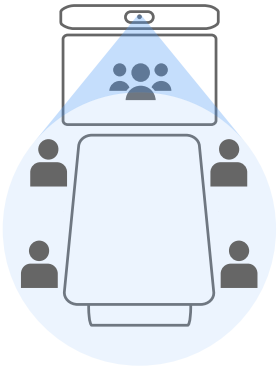
Active noise cancellation and noise-canceling microphones

Acoustic Fence

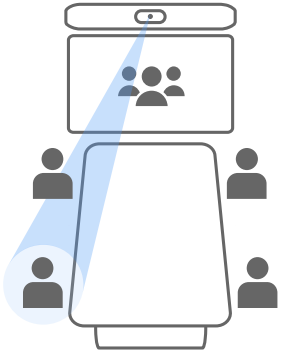
NoiseBlock AI

Next-generation beamforming microphone array

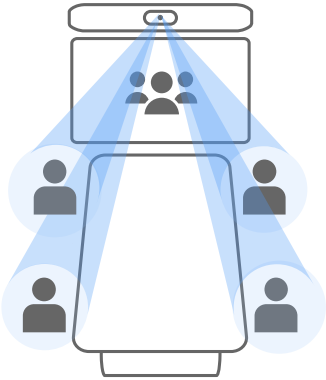
Personal field of view



Group framing



Speaker framing



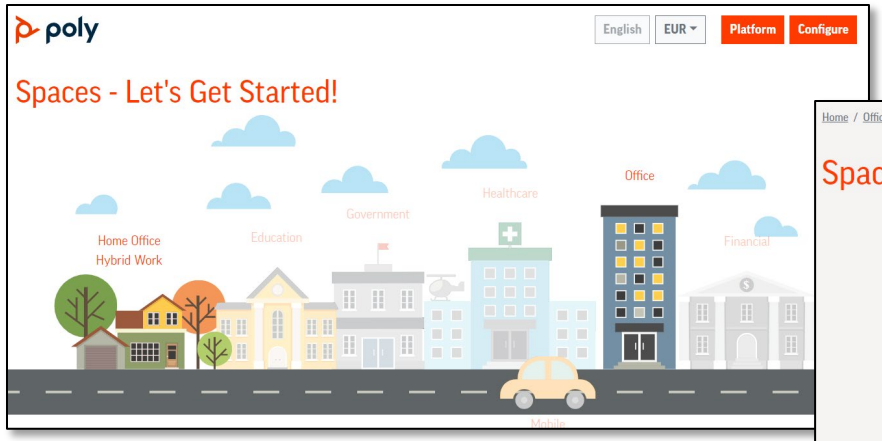
People framing

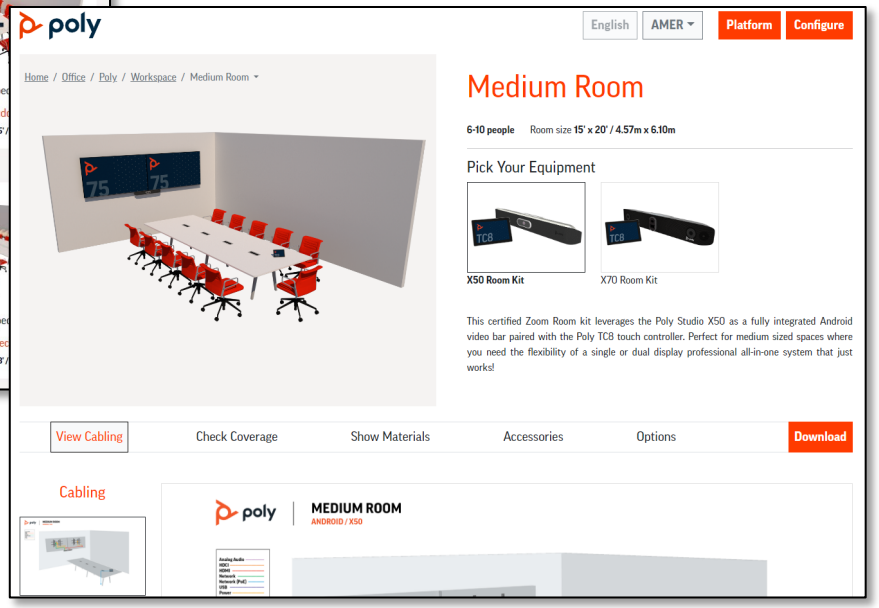
For any type of workplace

Native Windows and Android apps.

Poly Video for standard-based calls to any cloud video service.

Spaces.poly.com





Poly TC10

Watch productivity soar with this in- or out-of-room touch display

Two-in-one: set it outside the room for scheduling, or inside the room as a controller.

Large display: Intuitive, high-resolution 10-inch touch display for greater visibility.

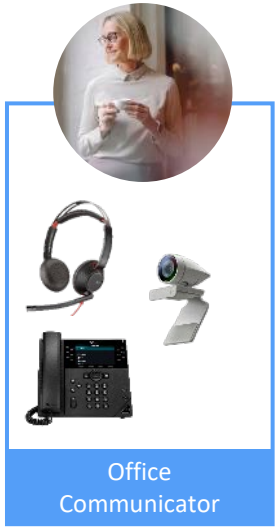
Clean installation: flexible set-up options for wall and tabletop surfaces, and single PoE cable for both power and connectivity.

User friendly: multi-colored LED lights, quick access to control dock and Extron integration.

Compatibility: Pair with Poly Studio X Family or Poly G7500 or schedule and conduct meetings in Zoom environment.

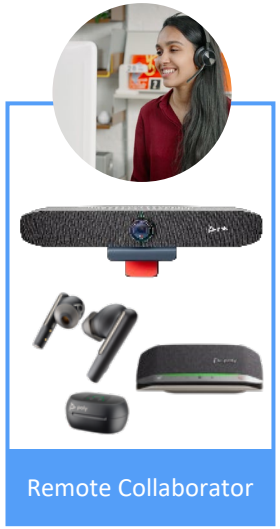
Poly solutions for hybrid work

WORKSTYLES

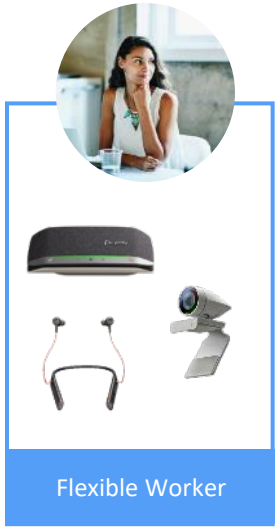


Office Communicator

Office Collaborator

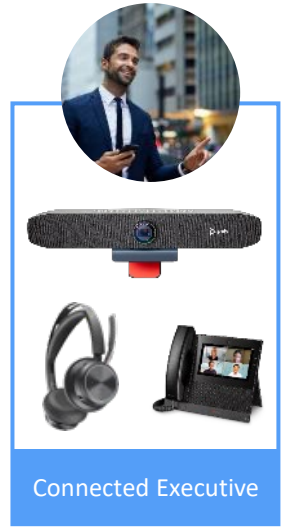


Remote Collaborator



Flexible Worker

Road Warrior



Connected Executive

SPACES

Focus / Small

Medium

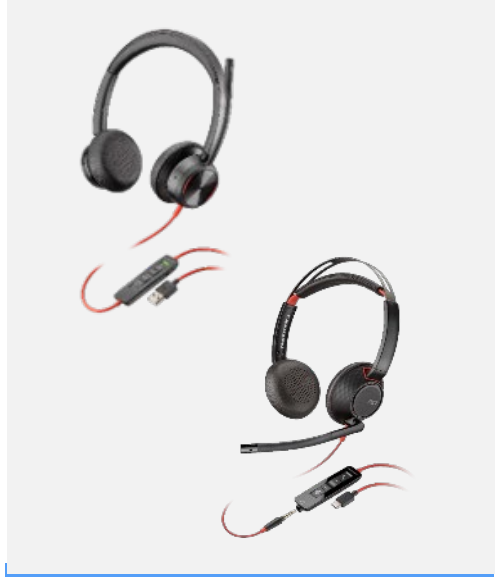
Large

Headsets and speakerphone families

Voyager

Wireless Bluetooth® headsets

- Noise-canceling tech for clearer calls.
- Wearing style options.
- Perfect for hybrid work.
- Enterprise grade audio.



Blackwire

Wired USB headsets

- Easy use: plug-and-play.
- Never worry about battery life.
- Reliable, clear calls, always.
- Hybrid and office work.

Poly Sync

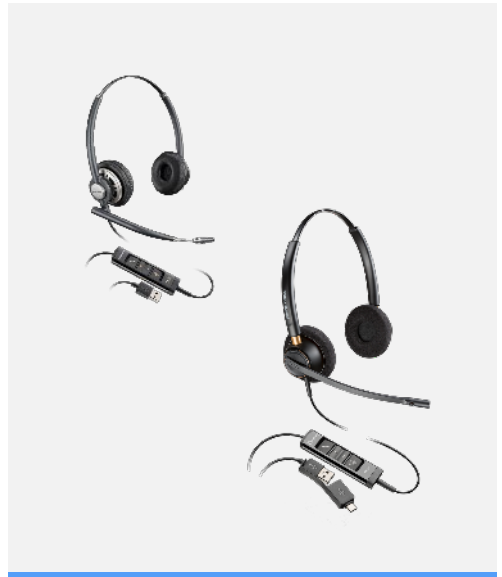
USB/Bluetooth® Speakerphones

- Powerful speakerphones that make conferencing a breeze.
- Audio alternative to headsets.
- High level sound quality.
- Hybrid and office work.

Savi

DECT™ wireless headsets

- Longer roaming range for true wireless freedom.
- Multiple wearing options.
- 3-way connectivity (Office Series).
- Hybrid and office solutions.



EncorePro

Contact Center wired headsets

- Always hear and be heard clearly.
- Extremely durable for most intensive Contact Center use.
- Lightweight for all-day use.

Introducing the Voyager Free 60 Series **NEW**

True wireless earbuds for work and life

PERSONA: FLEXIBLE WORKER

- Legendary Poly audio for clear calls and immersive music listening.
- Call and media control with the touchscreen charge case (Voyager Free 60+ UC).
- Certified for top virtual meeting providers and centrally manageable.

PC

Mobile

Voyager Free 60+ UC

Carbon Black

White Sand

Touchscreen charge case

Voyager Free 60 UC

Basic charge case

Our hybrid work solutions portfolio

BECHTLE

HEADSETS & SPEAKERS

HP Stereo

Blackwire

Voyager

Sync

Savi

EncorePro

VOICE

CCX

Poly Edge E

Trio C60

Poly Edge B

VVX

Rove

PERSONAL VIDEO

HP 320 / 325

HP 960 / 965

HP Presence All in One

Poly Studio P5

Poly Studio P15

GROUP VIDEO

Studio Bundles for Zoom Rooms

Studio Kits for Microsoft Teams Rooms

Controllers

Poly Studio X

Poly Studio R30

Cameras

Integrator

SHURE
biamp.
APPSPACE
Raydiant
Accessories

LENS CLOUD
management

APIs*

TECHPULSE
analytics & insights

hp | poly

Management: Poly Lens

A Cloud service that delivers device insights and management vital to optimizing the workplace

For IT management:

- Troubleshoot issues from anywhere.
- Complete picture of device investment.
- Manage and provision in a central place.

For end-users:

- Stay in control of settings and updates.
- Workspace setup tips and health & wellness tools built-in.

Poly+ Enterprise features and benefits

POLY+

PRIORITY RESPONCE 24x7 GLOBAL TECHNICAL SUPPORT

Rapid access to support team when you need it, ecosystem cloud partner support included.

ADVANCE HARDWARE REPLACEMENT[1]

Replace your device the next business day, before returning your faulty one.

UPGRADED POLY LENS

Premium software, integration features and tools for IT Admin.

POLY+ ENTERPRISE

ESTATE COVERAGE

Comprehensive coverage for your Poly estate. No Serial Number tracking (requires Poly Lens).

SIMPLE PRICING

Single price per room or device category/sub-category per year.

ANNUAL TRUE-UP[2]

Blanket coverage, add new devices without the hassle.

CUSTOMER SUCCESS MANAGER

Designated consultant providing proactive, personalized support.

[1]Service Policy, Advance Parts Replacement Information.
[2]Device count limits may apply.

Merci!

Des questions? Contactez-nous: it-forum.ch@bechtle.com

Plus d‘informations :
bechtle.com