International Business

Cross-border IT solutions by Bechtle

Perhaps you're already a Bechtle customer? Then you'll know that we have all things IT covered—from your endpoints to the data centre and everything in between, including the most complex business challenges.

But did you know that you can rely on the same professional support on an international scale? With our own locations in 14 European countries and a Global IT Alliance, we are the perfect IT partner for your international organisation. Discover how we can help you advance your international business.





International service offering

- \blacksquare Strategic hardware and software procurement
- Advanced services
- International project management



On your doorstep anywhere in the world

- Bechtle sites in 14 European countries
- Worldwide partnerships
- Great track record and excellent standing with vendors around the globe





As individual as your organisation

- Custom logistics and export solutions
- $\blacksquare \ \, \text{Streamlined e-procurement via our e-commerce portal, bechtle.com}$
- Alternative global procurement portal, Bechtle Global Access
- Support tailored to your organisation's needs



"The number of customers with an international presence is growing and so are the challenges for Procurement & Fulfilment. It is essential for our customers to have an excellent partner with a proven track record in these areas, that understands the day-to-day challenges of global business and has the nous to address them.

Bechtle is that partner!

Our presence in 14 European countries combined with our global partnerships form the perfect springboard for our customers' international growth.

"Can you integrate a standardised catalogue in various countries?" – Yes!
"Do you have a global procurement platform? " – Of course!"

Paulo Carta Sales Manager Bechtle direct Portugal Unipessoal Lda

Want to find out more about Bechtle's International Business Solutions?

No matter where in the world you are, our dedicated international business teams in every region will help you build and optimise your IT infrastructure across all your international sites. We'll work with you to find and deliver the best solution to your challenges and achieve your vision of your organisation's IT-powered future.



