

# International Business

## Cross-border IT solutions by Bechtle

Perhaps you're already a Bechtle customer? Then you'll know that we have all things IT covered—from your endpoints to the data centre and everything in between, including the most complex business challenges.

**But did you know that you can rely on the same professional support on an international scale?** With our own locations in 14 European countries and a Global IT Alliance, we are the perfect IT partner for your international organisation. Discover how we can help you advance your international business.



### International service offering

- Strategic hardware and software procurement
- Advanced services
- International project management



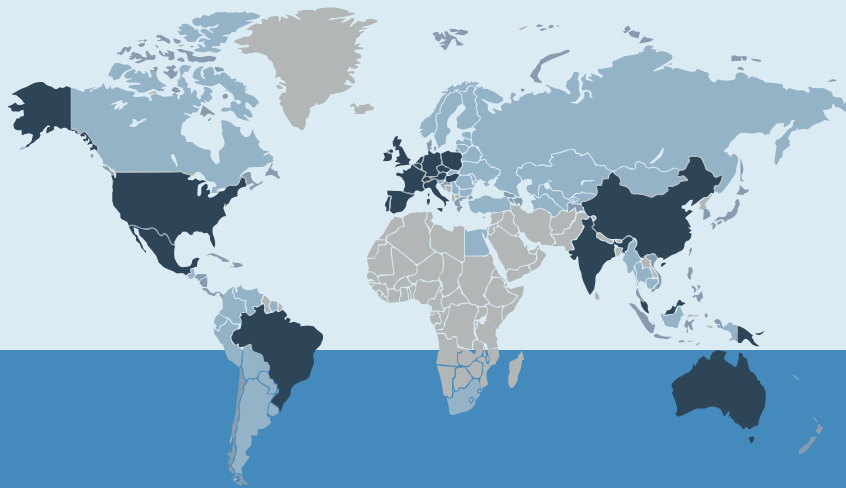
### On your doorstep anywhere in the world

- Bechtle sites in 14 European countries
- Worldwide partnerships
- Great track record and excellent standing with vendors around the globe



### As individual as your organisation

- Custom logistics and export solutions
- Streamlined e-procurement via our e-commerce portal, bechtle.com
- Alternative global procurement portal, Bechtle Global Access
- Support tailored to your organisation's needs



**“Bechtle’s strength lies in fusing its global outlook with its regional presence with a personal account manager in every country.**

**From hardware and software to services, we bundle it all into one simple contract and respond to our customer needs around the world through a centralised e-commerce platform available in ten languages.”**

**Lotfi Hamadi**  
Sales manager International & Key account  
Bechtle direct SAS

### Want to find out more about Bechtle’s International Business Solutions?

No matter where in the world you are, our dedicated international business teams in every region will help you build and optimise your IT infrastructure across all your international sites. We'll work with you to find and deliver the best solution to your challenges and achieve your vision of your organisation's IT-powered future.



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**BECHTLE**