

International Business

Cross-border IT solutions by Bechtle

Perhaps you're already a Bechtle customer? Then you'll know that we have all things IT covered—from your endpoints to the data centre and everything in between, including the most complex business challenges.

But did you know that you can rely on the same professional support on an international scale? With our own locations in 14 European countries and a Global IT Alliance, we are the perfect IT partner for your international organisation. Discover how we can help you advance your international business.



International service offering

- Strategic hardware and software procurement
- Advanced services
- International project management



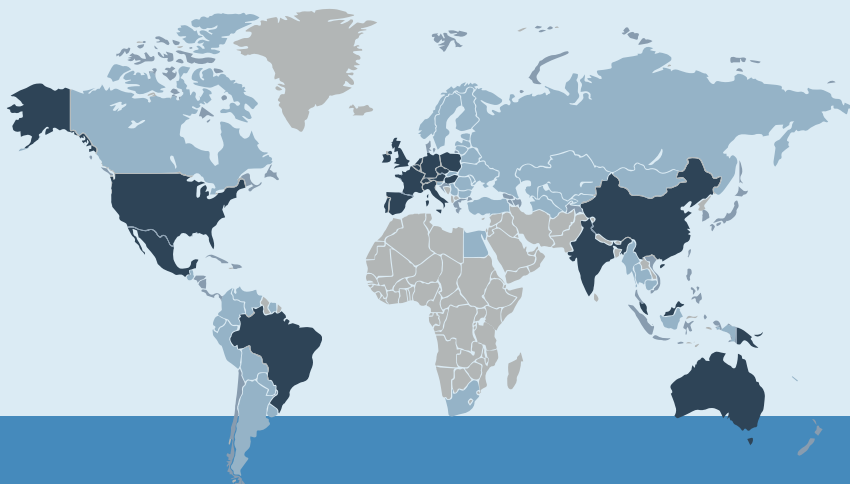
On your doorstep anywhere in the world

- Bechtle sites in 14 European countries
- Worldwide partnerships
- Great track record and excellent standing with vendors around the globe



As individual as your organisation

- Custom logistics and export solutions
- Streamlined e-procurement via our e-commerce portal, bechtle.com
- Alternative global procurement portal, Bechtle Global Access
- Support tailored to your organisation's needs



“As a Bechtle customer you probably know how we can help you manage your organisation's IT—from essential to integrated solutions designed to optimise all your workflows. But have you ever wondered if we can do the same across national borders? The answer is: absolutely.

Bechtle is the only IT partner with locations in 14 European countries. Plus, our strategic alliance with leading partners around the world means we can really be anywhere our customers need us. We can build a global solution tailored to your exact needs and make IT easy for you wherever you are, including a single online platform with your global product and service catalogue, a personal account manager in every country, a central point of contact to tie it all together, and so much more.

Want to know more about our international business solutions?

Just get in touch and we'll be happy to help.”

Loreto Martínez González
International Business Developer
Bechtle direct S.L.U.

Want to find out more about Bechtle's International Business Solutions?

No matter where in the world you are, our dedicated international business teams in every region will help you build and optimise your IT infrastructure across all your international sites. We'll work with you to find and deliver the best solution to your challenges and achieve your vision of your organisation's IT-powered future.



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