

# International Business

## Cross-border IT solutions by Bechtle

Perhaps you're already a Bechtle customer? Then you'll know that we have all things IT covered—from your endpoints to the data centre and everything in between, including the most complex business challenges.

**But did you know that you can rely on the same professional support on an international scale?** With our own locations in 14 European countries and a Global IT Alliance, we are the perfect IT partner for your international organisation. Discover how we can help you advance your international business.



### International service offering

- Strategic hardware and software procurement
- Advanced services
- International project management



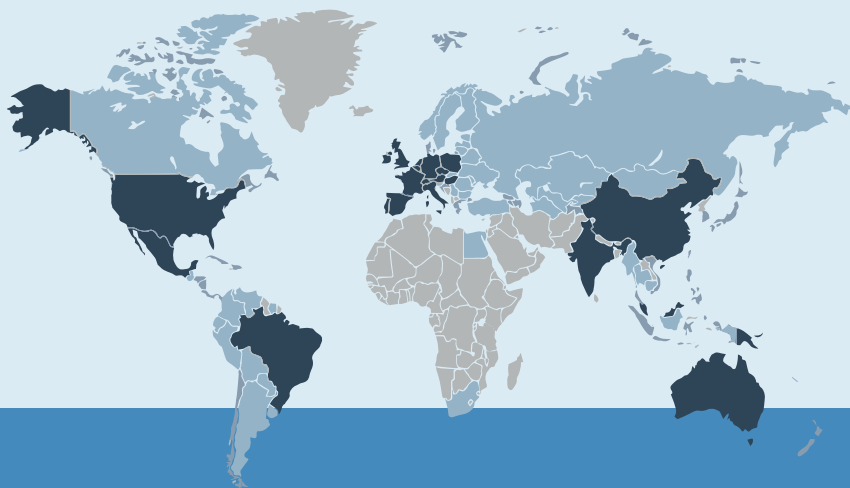
### On your doorstep anywhere in the world

- Bechtle sites in 14 European countries
- Worldwide partnerships
- Great track record and excellent standing with vendors around the globe



### As individual as your organisation

- Custom logistics and export solutions
- Streamlined e-procurement via our e-commerce portal, [bechtle.com](https://bechtle.com)
- Alternative global procurement portal, Bechtle Global Access
- Support tailored to your organisation's needs



**“Bechtle has a dedicated, international community focused on rolling out cross-border IT projects. Our International Business Unit plugs right into Bechtle’s European capabilities and the Global IT Alliance (GITA) Perhaps the thing our multinational customers value the most is the amazing simplicity of unified IT procurement across all their sites.**

**Our passion and team spirit really show in the solutions we deliver. We want to provide our customers with just the thing they need, no matter where in the world they are. And they really get the best of both worlds with our centralised expertise and the direct service they expect from a local provider, including regional manufacturer events, face-to-face consultation, and optimised lead times.**

**There’s a reason we call it #OneBechtle.”**

**Radim Pospichal**  
International Account Developer  
Bechtle Direct Czech Republic

### Want to find out more about Bechtle’s International Business Solutions?

No matter where in the world you are, our dedicated international business teams in every region will help you build and optimise your IT infrastructure across all your international sites. We'll work with you to find and deliver the best solution to your challenges and achieve your vision of your organisation's IT-powered future.



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