

# CHANGE

## Bechtle IT-Forum 2021

Protection des nouveaux Workloads: Containers & Azure

**22 juin 2021 – 100% Virtuel – 100% Live – 100% Suisse**

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# Agenda



- Veeam Kasten
- Veeam Backup for Microsoft Azure v2
- Conclusion

# Kubernetes backup and application mobility





## Multi-workloads Traditional & containerized

Support workloads running on bare metal, virtual machines and cloud-native platforms – at scale



## Multi-cloud OnPrem and/or in-Cloud

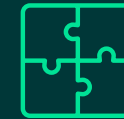
Support multiple clouds, hypervisors, operating systems and Kubernetes distributions

# Veeam + Kasten = the whole story



## Multi-data services Application aware

Support software as a service (SaaS), managed services, relational database, NoSQL systems and more



## Multi-vendor No lock-in

Agnostic with special integrations including VMware, Dell EMC, HPE, NetApp, Pure, Amazon, Google, Microsoft

# Infra-centric data management

scales poorly and leaves data exposed

## Use existing VM-level data protection solutions

- ✓ Data-store snapshots
- ✗ Limited recovery options
- ✗ Weak consistency
- ✗ Complex restore procedure

## Let me put together a “quick” script

- ✓ Tailored to application
- ✗ More complex than expected
- ✗ Often tied to infrastructure
- ✗ Difficult to maintain

## My storage overlay does backups & migration

- ✗ No fault isolation
- ✗ Lowest common denominator
- ✗ 2X management complexity
- ✗ Performance cost for overlays

# Kasten K10

kubernetes backup and mobility made easy



## K10 PLATFORM



Application  
Discovery



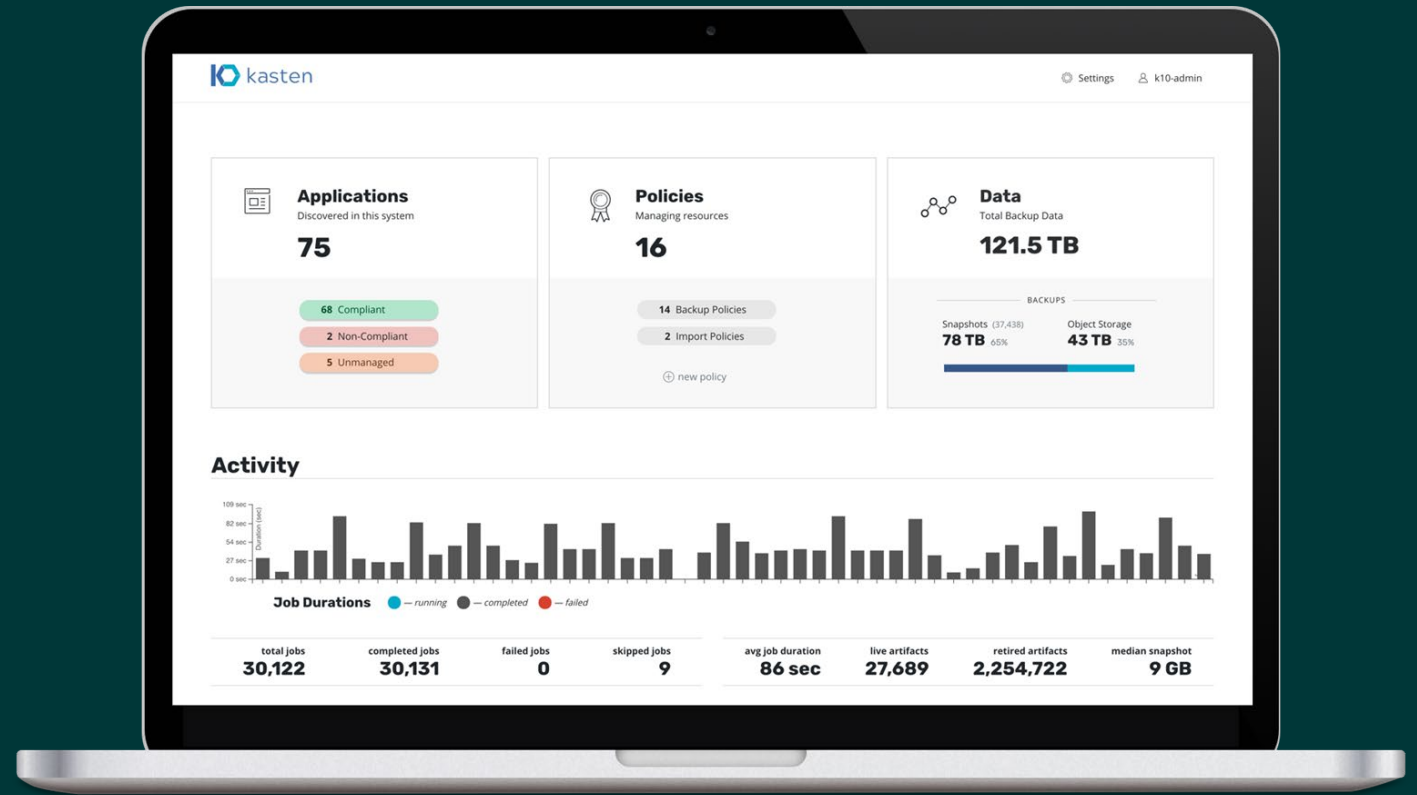
Policy-driven  
Automation



Ease of Use,  
Simple UX



End-to-End  
Security



# Data Protection and Mobility for Kubernetes



Backup &  
Recovery



Application  
Mobility



Disaster  
Recovery



Multi & Hybrid  
Cloud



Polyglot  
Persistence



Multi-Tenancy  
RBAC



# Unique platform approach: application-centric data management



Introducing  kasten

Software-Only, Easy-to-Use, Secure Data Management  
for Cloud-Native Applications



Ops Focused

Simplifies compliance management  
Enables policy-based automation  
Provides global visibility



Dev Friendly

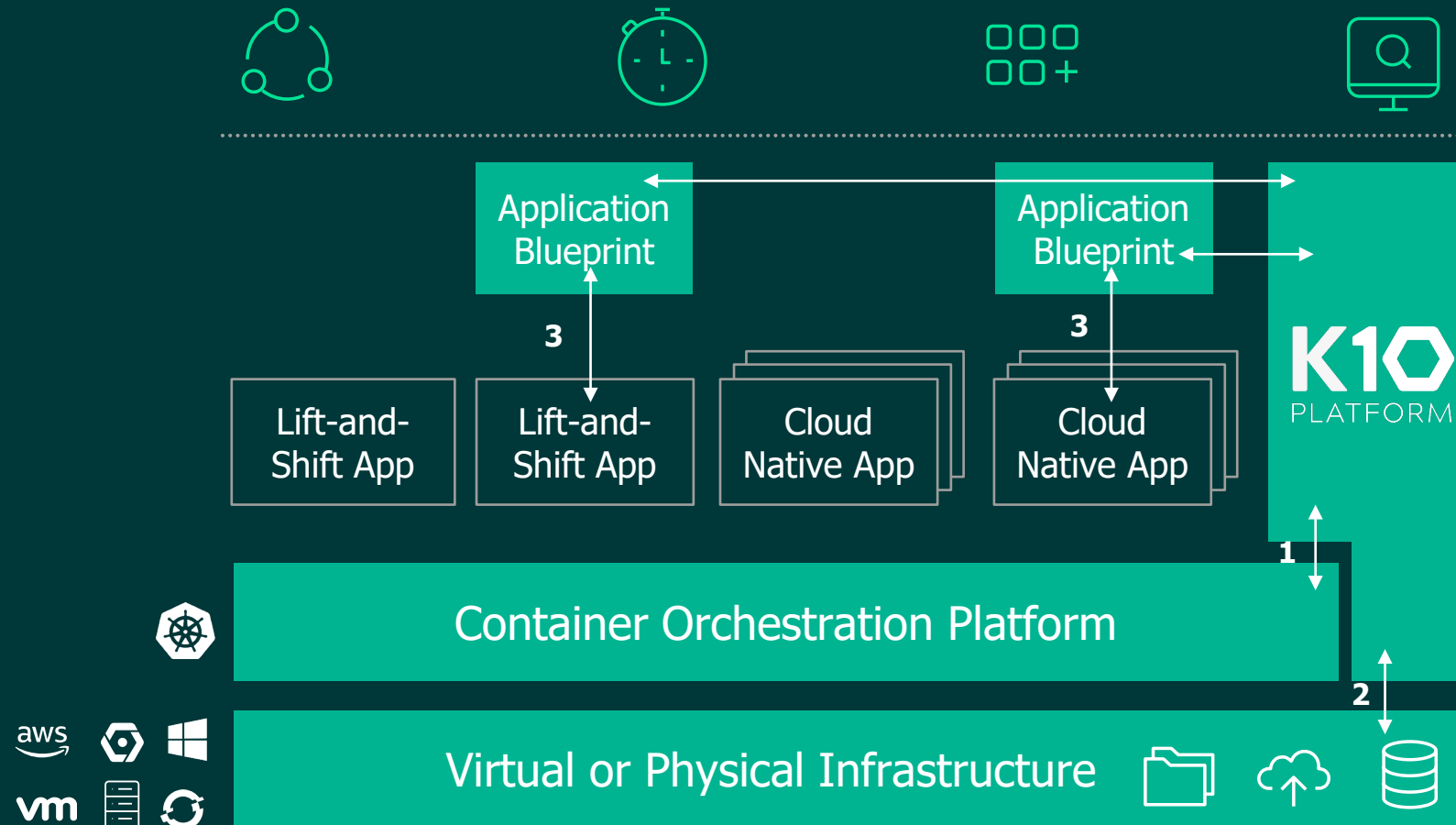
Simplifies compliance management  
Enables policy-based automation  
Provides global visibility



# K10 architecture

## a high-level overview

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### 1 Orchestrator APIs

Uses Kubernetes API to discover applications and underlying components and perform lifecycle operations

### 2 Infrastructure APIs

No proprietary storage layer. Integration with infrastructure specific APIs for:

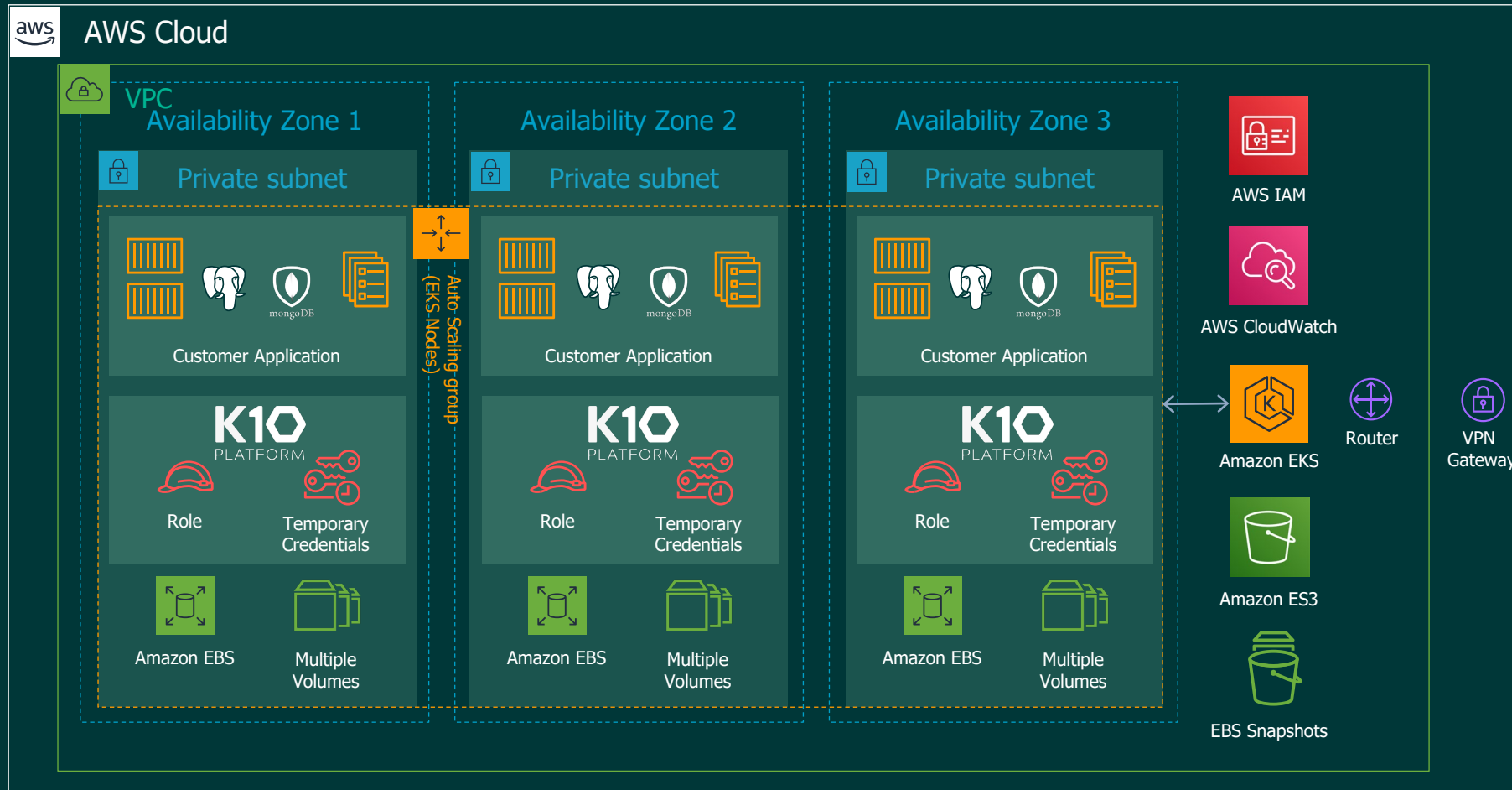
- Block storage provider** - Snapshot functionality, snapshot and block copy
- Object/file provider** - S3-compatible object store or other file storage like NFS for artifacts

### 3 Application Framework

**Optional** agentless application-centric hooks can be invoked by easy-to-use blueprints

# k10 for kubernetes data management

## battle hardened for day 2 operations



### Built for kubernetes

Simplifies platform complexity. Helps scale DevOps teams.



### Easy to use

Quick to deploy on-prem and in the cloud. API-First. State-of-the-art UI and UX.



### End-to-end security

Enterprise-grade encryption, KMS, IAM, RBAC, Authentication (e.g., OIDC)

Global 10 Customer: Financial Services Use Case: Backup and Disaster Recovery

# k10 for kubernetes data management

battle hardened for day 2 scale



kubernetes



ceph



AWS EBS

Number	Component (subset)
2,126	Pods (1,380 workloads)
3,166	Secrets
1,411	Services
3,483	Image Information
768	Service Accounts
915	Configuration
3,484	Role Bindings
5,137	Other Components
18,393	Total (average 112/app)

**Sopra Steria:** Top 3 French IT Firm

**Use Case:** Backup and Migration



## Devops targeted

Helps scale DevOps teams.  
700 dev:2 ops ratio



## App mobility

Large migration across clusters  
(OCP 3.x to 4.x).  
Diverse stack (incl. Cobol).

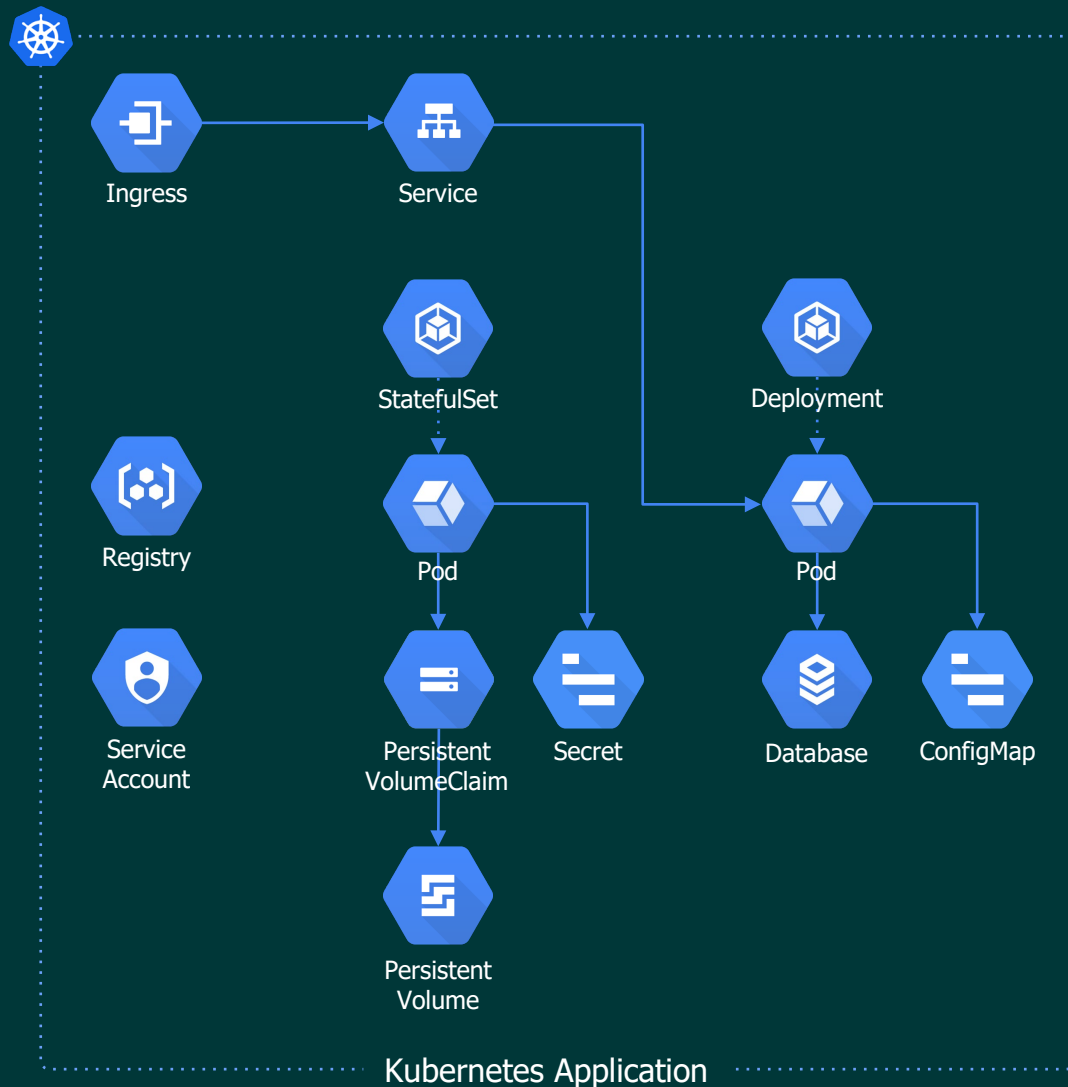


## Easy to use

Quick to deploy on-prem and  
in the cloud. API-First. State-  
of-the-art UI and UX.

# Focus on complete application

## kubernetes resources and persistent state



### Applications as the operational unit

#### Automatic and complete application capture

Consistent data and application resources capture  
Namespaced objects + non-namespaced dependencies

#### Abstract underlying infrastructure

Seamless support for storage and data services within  
and across clusters, regions, and clouds

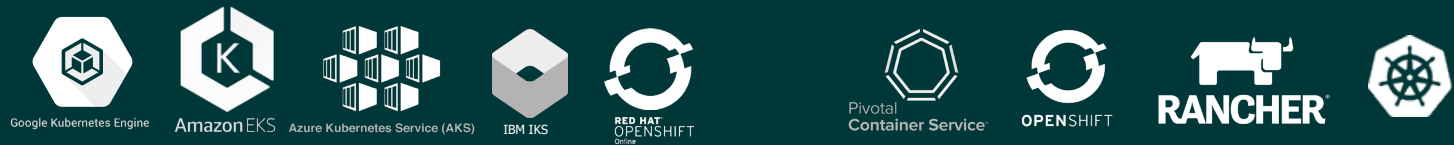
#### Perform coordinated operations

Proper sequencing of resource and data operations  
Meaningful applications cannot be restored as-is

Data Services



Distributions



Container  
Orchestration



Storage  
Infrastructure



K10  
PLATFORM

Data  
Management  
Platform

# Kasten K10 and Veeam Availability Suite

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## Span all enterprise data protection requirements

### Data Services



### Distributions



### Container Orchestration



### Storage Infrastructure



**K10**  
PLATFORM

Data  
Management  
Platform

### Cloud



### SaaS



### Virtual



### Physical



Monitoring & Analytics



Orchestration



Backup & Replication

DataLabs



Universal Storage APIs



Object Storage



FUJITSU

EXAGRID



NUTANIX

Lenovo

IBM



PURESTORAGE

DELLEMC

# Moving forward

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## Information

[E-book - 7 Critical Reasons for Kubernetes](#)

Additional Resources – [www.kasten.io/resources](http://www.kasten.io/resources)

Weekly Demo: <https://us02web.zoom.us/j/85354560054>



## Engage

Schedule a Demo with your Account Team



## Deploy

[Test Pilot Kasten for Free](#)

veeam

kasten  
by Veeam



veeam

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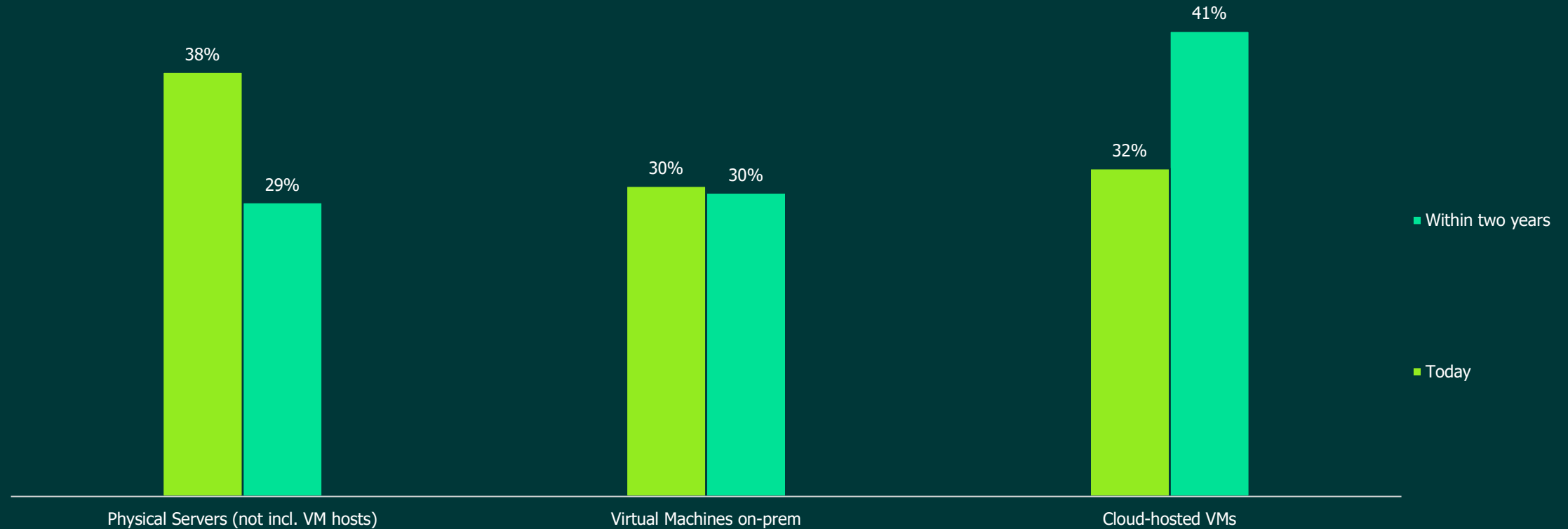
# Veeam Backup *for Microsoft Azure v2*



# The changing landscape



Approximately what percentage of your organization's servers are in each of the following three formats currently? What do you anticipate the percentage will be in two years' time?



# Azure-native backup and recovery



Veeam Backup *for Microsoft Azure*



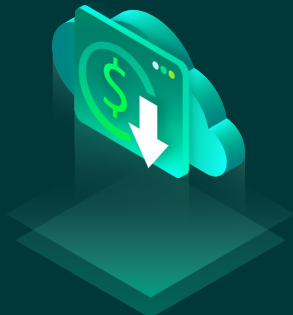
Veeam Backup & Replication



Reliable backup  
and recovery  
Azure-native design



Secure and  
compliant protection  
Secure architecture



Actualize cloud  
savings  
Greater cost control



Hybrid-cloud  
ready  
Common control plane

# Features



## Azure-native

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Backup and recover Azure VMs  
with purpose-built tools that don't  
require agents



# Policy-based automation

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Automate Azure snapshots and backups with fully customizable policies and scheduling





# Application consistency

Capture all running application data for zero data loss backup and recovery on Windows and Linux

New  
in V2



## Fast, flexible recovery

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From entire VMs and volumes to individual files and folders, recover in as little as seconds



## Backup cost calculation

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Proactively avoid unexpected expenses and cloud overspend with industry first backup cost calculation



## Low-cost tiering

Automatically tier backup to hot and cool Azure Blob tiers for cost-effective long-term retention and compliance

New  
in V2



# Multi-subscription

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Easily scale and manage the protection of all workloads across your Azure subscriptions

New  
in V2



## Cross-subscription/region

New  
in V2

Secure against internal and external threats like ransomware by isolating backup data from production



## RESTful API

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Integrate, automate and manage Azure backup and recovery workloads with other apps in your tech stack





## Mobilize your data

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Seamlessly move your apps and data to, from and across Azure and other private and public cloud platforms

VBR  
ONLY



## Hybrid made easy

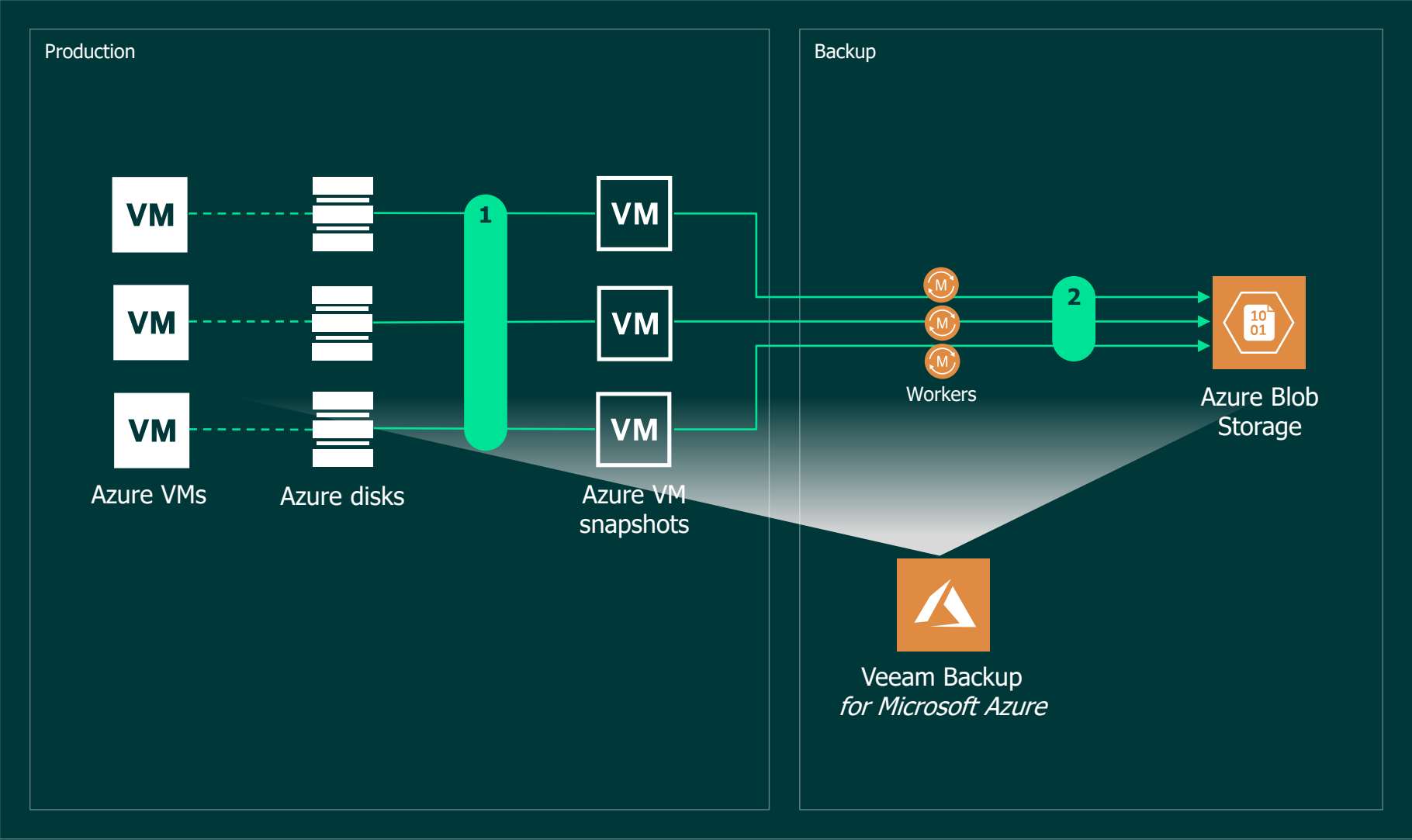
Unify Azure data protection and management with all hybrid- and multi-cloud data from a common control plane<sup>1</sup>

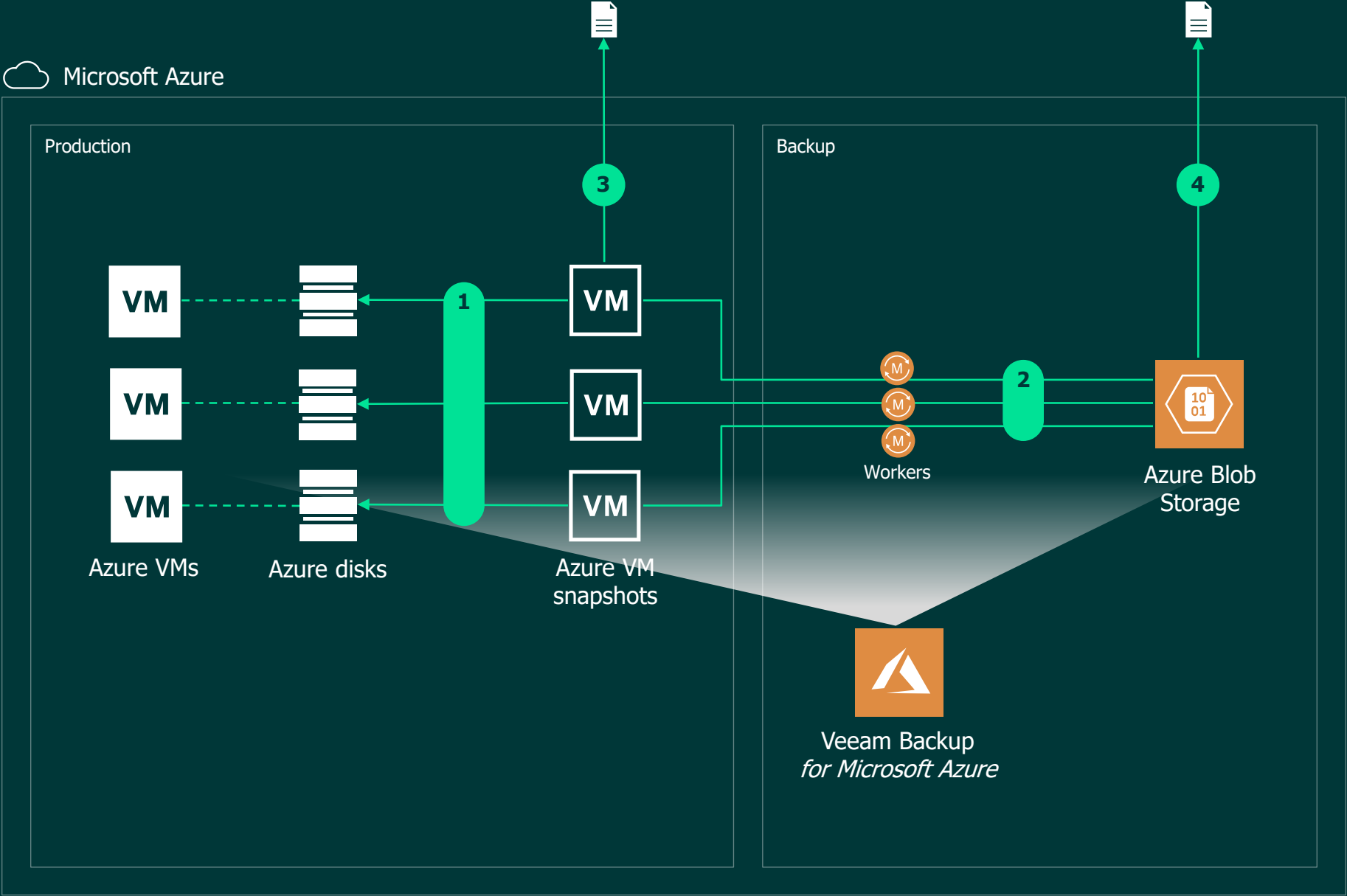
VBR  
ONLY

<sup>1</sup> When combined with Veeam Backup & Replication v11 or later

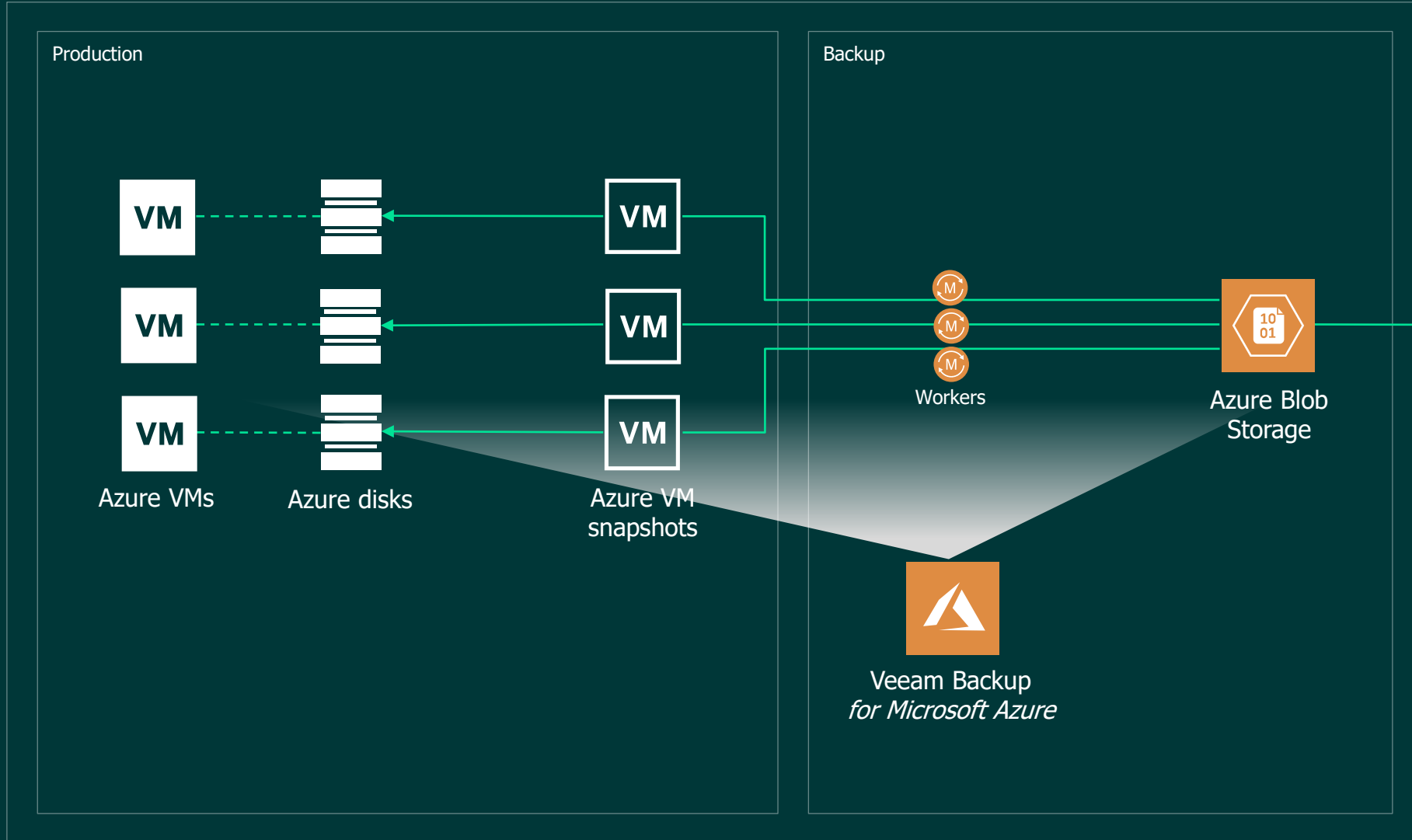
# How it works

Microsoft Azure

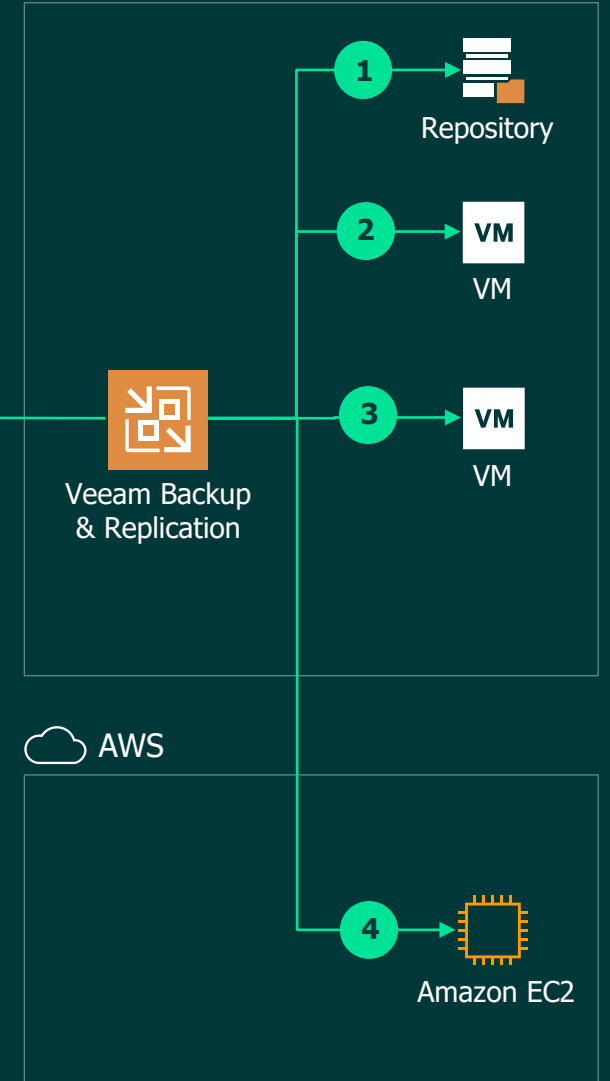




Microsoft Azure



Data Center



# Roadmap / Sneak Peek v3



Azure SQL “Backup”

Archive Tier Support

RBAC

Single-Sign On



# Bechtle Suisse SA – en Romandie

>250  
EMPLOYEES

+65 EXPERTS  
 SUISSE ROMANDE

>300 CLIENTS  
en Suisse Romande

4  
BUSINESS  
UNITS  
PROFESSIONAL SERVICES  
MANAGED SERVICES  
DATA & ANALYTICS  
SKILLS MANAGEMENT

>20  
PARTENAIRES  
Top-level  
certifications  
CITRIX NINTEX  
CISCO POWELL  
DELL TRENDMICRO  
FORTINET VEEAM  
HPE VMWARE  
MICROSOFT ...

CONSEILS  
PERSONNALISES

20  
ANNEES  
D' EXPERIENCE

ORGANISATION  
CENTRALE  
AVEC SPOC

PME,  
ENTERPRISE  
ET PUBLIC  
PLAN  
BUILD  
RUN  
NOS PROPRES  
DATA CENTERS  
En SUISSE

+500  
PROJETS / AN

# Be Part of IT.

Merci pour votre participation.

Nous restons à votre disposition pour vous accompagner dans vos projets futurs.

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