

Relevez vos défis avec des solutions innovantes grâce à HPE Aruba Networking et Bechtle Suisse.

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Matthias Rohm, System Engineer Switzerland, HPE Aruba Networking
Olivier Munyarugerero, Sales Manager Switzerland, HPE Aruba Networking
Yama Zakarya, Team Leader Network & Security, Bechtle Suisse

aruba

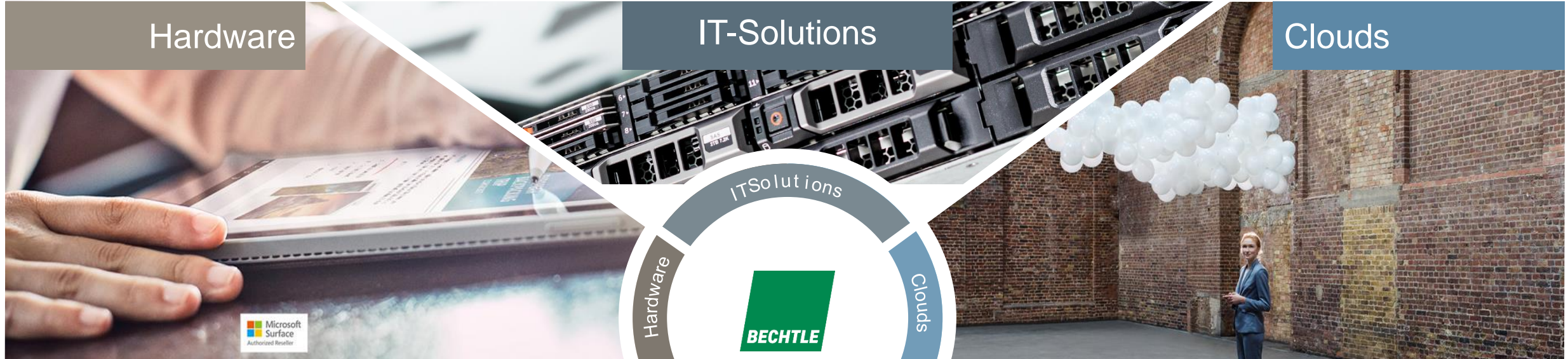
a Hewlett Packard
Enterprise company

Portfolio.

Hardware

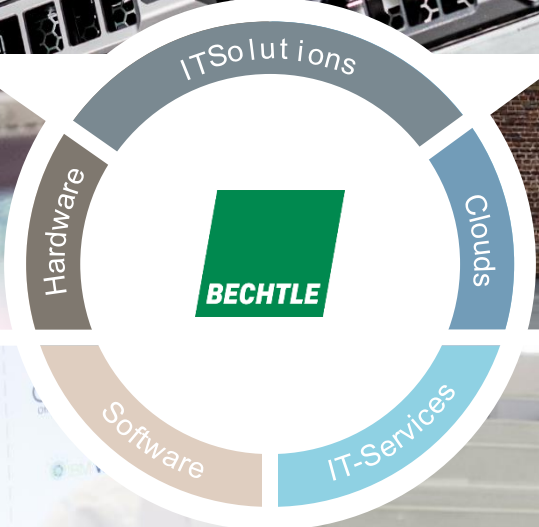
IT-Solutions

Clouds

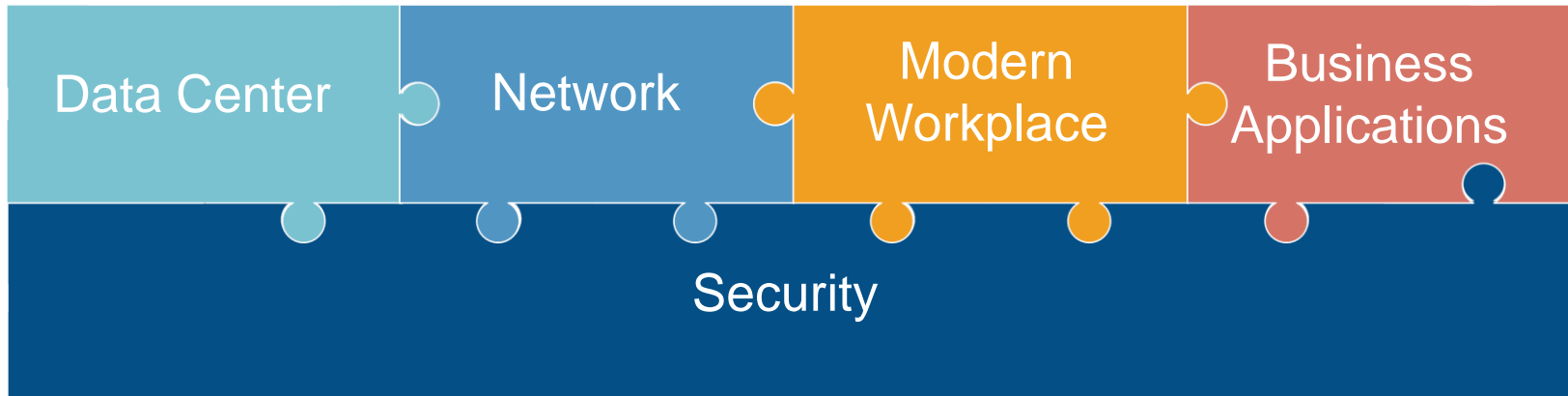


Software

IT-Services



Professional Services.



Grâce à nos compétences de services dans les domaines du **Professional Services** nous accompagnons nos clients dans leur réflexion **stratégique**, puis dans les phases de **planification** et de **conception** jusqu'à **l'intégration** de leurs solutions informatiques.

Nos Competences Centers :

Datacenter

Rendre agile votre IT en automatisant les nouvelles générations des Datacenters.

Network

L'épine dorsale intelligente de l'entreprise.

Modern Workplace

Expérimenter dès aujourd'hui le poste de travail de demain.

Business Applications

Relever les exigences digitales d'entreprise modernes.

Security

Protéger votre entreprise de toutes sortes de dangers et d'attaques.

Network & Security.

Activités

- Développement des solutions Réseaux et sécurités
- Les réseaux d'entreprises (e.g. LAN, WLAN, SDN, etc.)
- Sécurisation de l'environnement IT (Sécurité périmétrique)
- Audit, Design, Déploiement, Support

Equipe Réseau en Suisse Romande

- Ingénieurs PS/presales: 5
- Ingénieurs Support: 3
- Product sales: 3

Support

- Centre de support local
- Bechtle D-CH
- Groupe Bechtle (All, Aut, etc.)

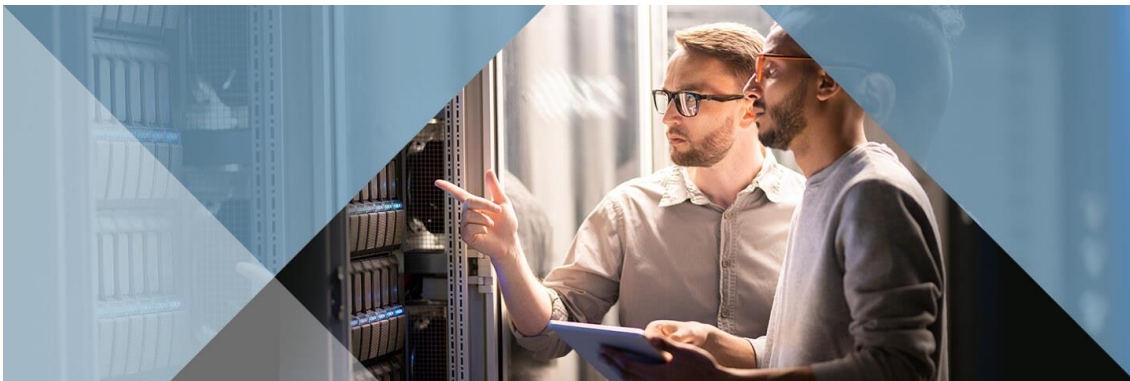
Partenariats

- Aruba: Platinum



Network & Security: Market approach.

- Expertise de nos ingénieurs
- La confiance de nos clients
- Le marché Suisse Romande
- Soutien de nos partenaires



Network solutions :
L'épine dorsale
intelligente de
l'entreprise.

Network & Security: Solutions & services.

■ Réseau d'entreprise

- Solution LAN, WAN et WLAN évolutifs, flexibles et fiables
- Solution réseau pour le Cloud et le Datacentre
- Solution de gestion globale de réseau
- Solution de sécurité du réseau de bout en bout

■ Sécurité

- Solution de sécurité dans le Cloud
- Solution de sécurité périmétrique du réseau
- Solution de sécurité et de haute disponibilité du datacenter
- Solution de sécurité pour les end-points

■ Réseau Datacenter

- Gestion centralisée et analyse intelligente
- Architecture et intégration / migration
- Automatisation réseau On-prem / Cloud.

■ Gouvernance & Gestion de risques

- Conseils, analyse et remédiation
- Préparation aux situations d'urgence
- Catalogues des risques

■ Consulting et Services

- Conception, architecture et intégration / migration
- Audit, design et implémentation
- Formation / Veille technologique
- Soutien et maintien opérationnel

HPE Aruba Networking.

- Connexion des utilisateurs dans un environnement de travail hybride
- Plateformes de sécurité intégrées conçues pour les organisations de toutes tailles
- Automatisation et d'intelligence artificielle
- Aruba Central





HPE's Intelligent Edge BU

Founded 2002

\$4B+

annual revenue

#2

Market share Enterprise Wired & Wireless¹

7,000+

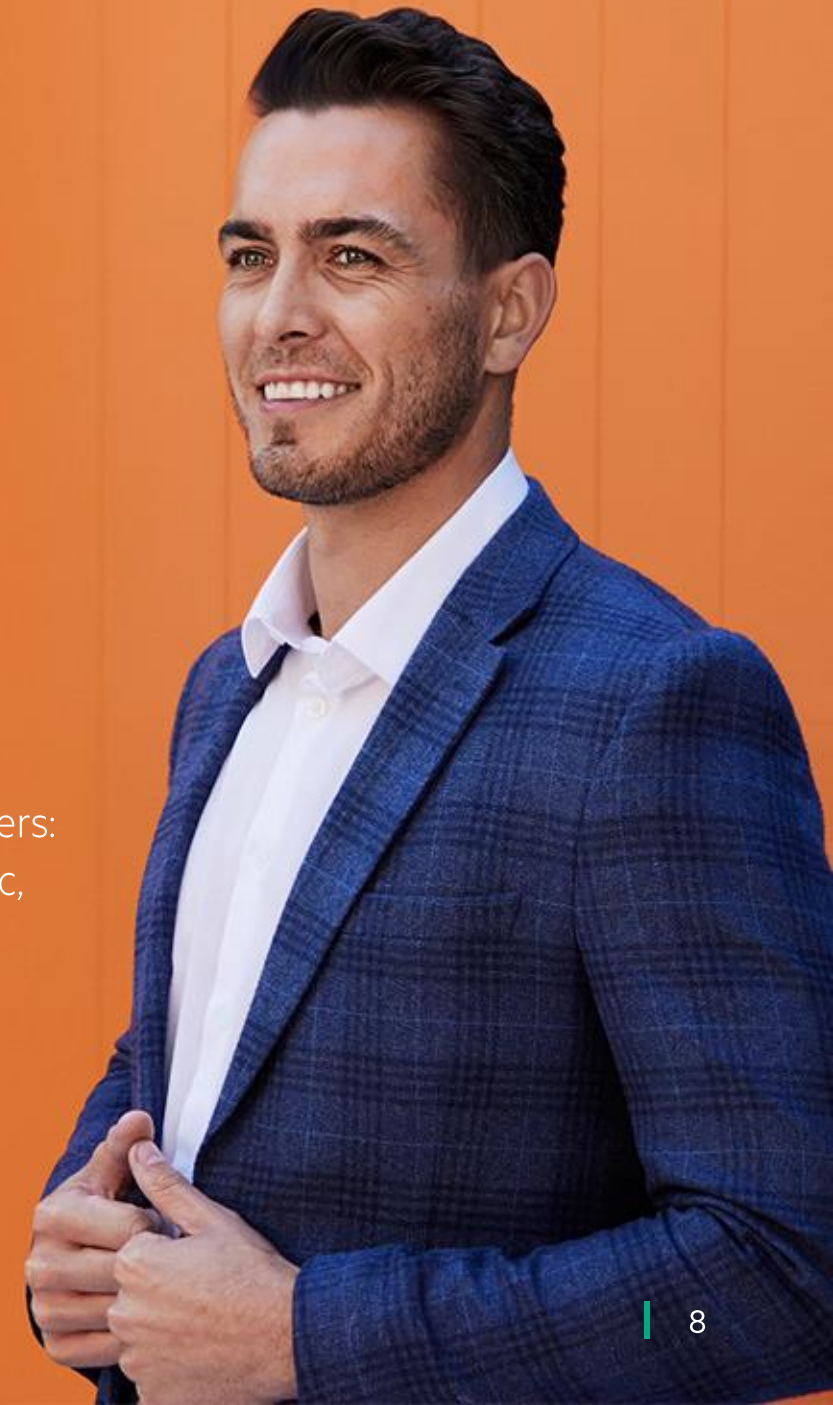
employees

Dedicated sales, engineering and support

Perennial Gartner MQ
Leader in Wired & Wireless

Global Presence

Technology Development Centers:
San Jose CA, Bangalore, Quebec,
Costa Rica, Beijing



¹ Source: WWeC Revenue Marketshare - 650 Group CY2021



Designed for the modern IT operator

Resiliency and agility for new business demands



Unify & simplify

Access across locations,
users and IoT

Automate & secure

IT operator experiences
with AIOps

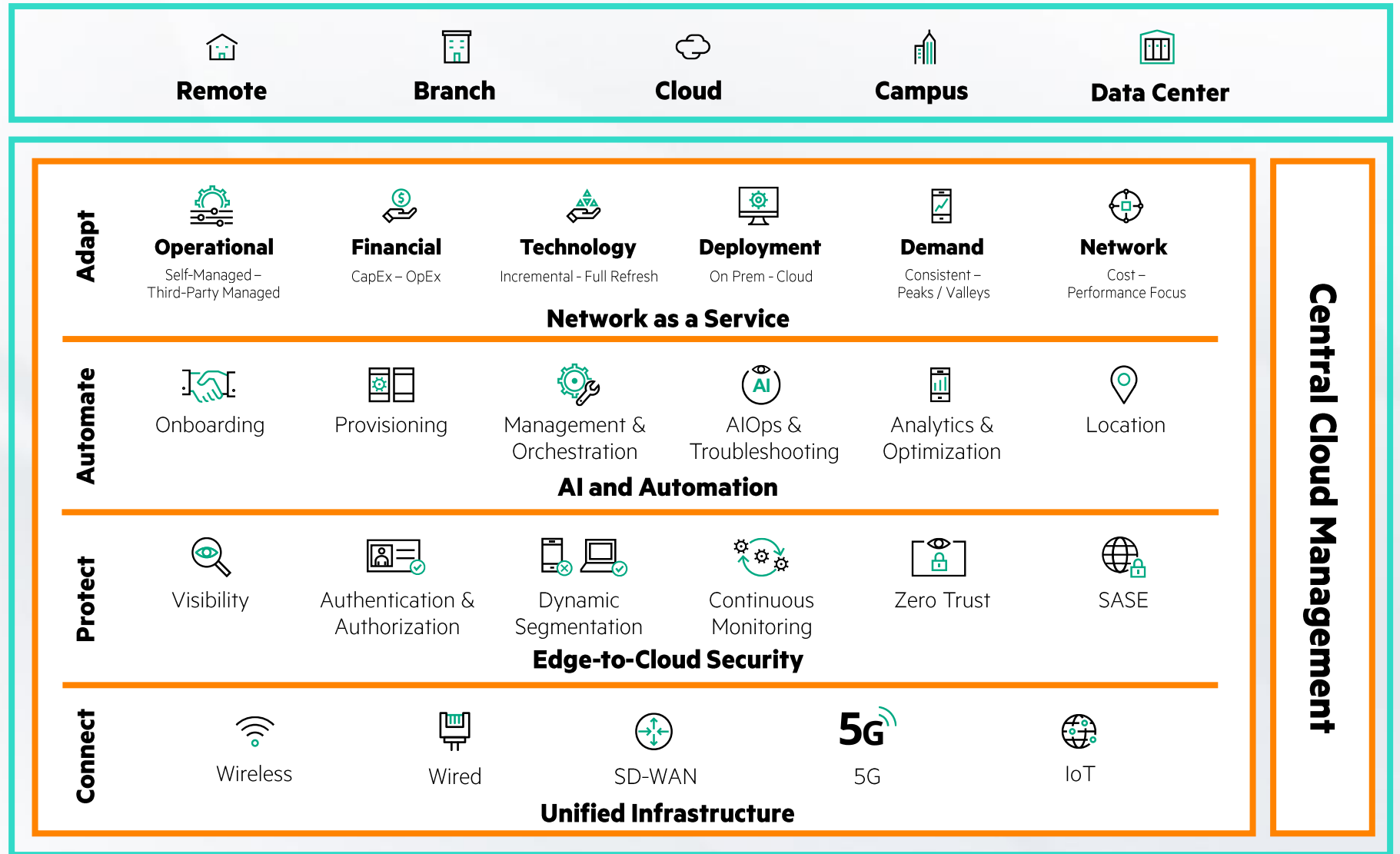
Choice

Your network, your way
with agile NaaS



Orchestrating network services from edge-to-cloud

HPE Aruba Networking
**Powered
 by ESP**
 (Edge Services Platform)



Connect

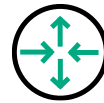
Locations, end users and IoT devices from edge-to-cloud with a single **unified infrastructure**



Wireless



Wired



SD-WAN



5G



IoT

Unified Infrastructure

Leverage one solution and eliminate siloed management

Wireless: Campus to remote, cloud/on-prem managed

AOS10

Wired: Access, aggregation, core

AOS-CX

SD-WAN: Microbranch, campus & cloud interconnects

EdgeConnect Fabric



Connect: AP as a wireless access platform

Reduce overlay infrastructure to support multiple connectivity requirements

Wi-Fi 6E/6 Radios



Connect: Wi-Fi 6E and Wi-Fi 6

Open Locate ready access points

Prepare for **digital acceleration** with Aruba Wi-Fi 6E and Wi-Fi 6



Connect: Edge-to-Cloud switching

Core
Aggregation
Access

Data Center—Leaf-Spine, 25/100/400G,
On premises, Private Cloud, Colocation



Aruba CX 6X00



Aruba CX 6400
5 and 10 slot chassis



Aruba CX 8400



Aruba CX 10000



Aruba CX 8360



Aruba CX 9300



Aruba CX 8325

Aruba CX 6300M

AOS CX

Common Operating Model - Campus Edge to DC, with no OS licensing

End-to-end portfolio for the enterprise



Connect: Commitment to innovation

New switching category

Aruba CX 10000 with **AMD** **PENSANDO**



L4-7 Stateful Software Services



Firewall



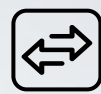
DDoS



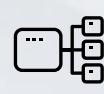
Telemetry



Encrypt



NAT



SLB



Complete portfolio of
Wi-Fi and private 5G



Protect

Your unified infrastructure and connections with consistent **edge-to-cloud security**



Visibility



Authentication
& Authorization



Dynamic
Segmentation



Continuous
Monitoring



Zero Trust



SASE

Edge-to-Cloud Security



FIPS 140-2



Protect: Commitment to innovation

The logo for Axis Security, featuring the word "axis" in a stylized, lowercase, bold font. The letters 'a' and 'x' are connected, and the 'i' has a dot. The 's' is also bold and lowercase.

We developed Axis Security to enable a world where connectivity to every business resource, from anywhere, could always be simple, safe and reliable.”

Dor Knafo
CEO, Axis Security

Unified SASE solution that integrates:

ZTNA

Authenticated user access to private applications at the network edge

SWG

Secure web gateway to safeguard user access to the Internet

CASB

Cloud access security broker that provides secure in-line access to SaaS apps



Automate

With the industry's largest consolidated data lake for actionable **AI and automation**



Onboarding



Provisioning



Management &
Orchestration



AIOps &
Troubleshooting



Analytics &
Optimization



Location

AI & Automation

30+

Verticals/industries
of all sizes

200M+

Endpoints/clients

120K+

Customer configs

20 years

of network domain
expertise

100+

AI data science
patents



Automate: Central AIOps

AI-powered automation for enhanced IT visibility and efficiency



AI Search

Natural language queries for fast onboarding & troubleshooting

Network Insights

Proactive network anomaly detection and optimization

AI Assist

Enhances ability to troubleshoot issues

Client Insights

IoT profiling to drive capacity planning and security policies

Incident Detection

Automated client level performance monitoring



Adapt

to business priorities more quickly with **network as a service**



Operational

Self-Managed –
Third-Party Managed



Financial

CapEx – OpEx



Technology

Incremental –
Full Refresh



Deployment

On Prem - Cloud



Demand

Consistent –
Peaks / Valleys



Network

Cost – Performance
Focus

Network as a Service

69% of customers have already deployed NaaS or are looking to buy this way within the next two years¹

¹ Source: IDC Infobrief sponsored by HPE Aruba Networks, Network as a Service: State of the Market, Doc # US48889622, Mar 2022



Merci!

Des questions? Contactez-nous: it-forum.ch@bechtle.com

Plus d'informations :
[bechtler.com](https://www.bechtler.com)

