



SAM50 / SAM100: Hire our SAM Experts by the bundle.

Do you need expert support, or do you wish to exchange best-practice experiences for your Software Asset Management (SAM) projects? Do you intend to expand your knowledge of license conditions, Software Asset Management and ISO 19770-1? Would you like to have a SAM assessment made and to receive appropriate recommendations regarding your company's risks? Would you be interested in an ROI calculation towards a SAM project? Or should we support you in negotiating contracts with manufacturers? Then we suggest you draw on the experience of our hands-on SAM experts – for as long as you need them!

SAM50 / SAM100 allows you to hire our specialists for 50 or 100 hours as a bundle. You decide exactly for how long, after you have discussed your objectives with us. Whether it is for training purposes, workshops, consulting services or analyses, we will draw up a plan for you on how you can reach your goals in the fastest way possible. To achieve this, we draw on the expertise of our more than 20 certified (MCP) SAM specialists throughout Europe. They will support you in managing and optimizing the entire life cycle of your software and, consequently, in significantly reducing your overall software expenses.



Further information
[bechtle.ch](https://www.bechtle.ch)

WHAT OUR SAM EXPERTS DO FOR YOU:

Workshops.

- How do I start a SAM project? (Best practice)
- Licensing know-how
- SAM and ISO 19770-1
- Mergers & acquisitions

Assessments.

- SAM assessment / analysis of processes and guidelines
- SAM ROI analysis
- SAM optimization model according to ISO 19770-1

Consulting.

- SAM tool – deployment planning service
- Introducing a SAM tool in your company
- Drawing up periodic SAM reports including analysis and recommendations
- Analyzing your processes and guidelines
- Providing support in holding contract negotiations and in drawing up scenarios
- Providing advice on Microsoft True-Up, annual reporting

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Today and tomorrow.

