The benefits of international IT procurement

How do you implement the same hardware and software in each location? Or; how do you handle the separate plans for each country in the case of different hardware, software or services? Regardless of your organisation's locations or objectives: our experts will help you draw up procurement plans for all sites. Discover here what advantages international it-procurement can offer you.

Save on procurement costs thanks to our strategic sourcing.

How do you keep the purchase costs of hardware, software and services as low as possible while meeting internal users' expectations in terms of quality? That is just one of the challenges you face as an IT or purchasing manager in an increasingly digital value chain. Make room for strategic tasks and create value for your company - with Bechtle at your side throughout the procurement process, you rely on a broad hardware, software and service offering from the Bechtle Group and those of the manufacturers we work with.

Receive support from our IT consulting service.

You receive more than just hardware and software. You are also supported by our comprehensive IT consulting service; from individual products to end-to-end solutions and benefit from customised procurement concepts (centralised or decentralised procurement teams, framework agreements, portfolios, etc.).



A customisable and European IT procurement portal.

With Bechtle.com, you have a customised online procurement system available in nine languages: Dutch, French, English, German, Spanish, Poo Is, Talian, Czech and Hungarian. A portal with BIOS integration specially designed to save time and money, streamline and speed procurement processes and optimise the (international) framework agreements for your entire organisation. You manage IT supplies automatically, saving time and money. Local invoices and deliveries of hardware, software and services are thus a piece of cake.

A system that delivers:

more than 60% of Bechtle customers, in both the public and private sectors across Europe, reduced process costs when sourcing and managing IT products. Thanks to aligned portfolios, price and availability no longer have to be requested over and over again. This simplifies, or even eliminates, approval processes.

Moreover, delayed deliveries and their consequences due to framework agreements and warehouse stocks are mostly avoided.